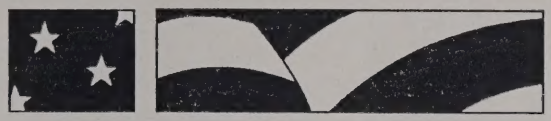

GAY AND LESBIAN VICTORY FUND

This is to certify that

Aida Rentas

has successfully completed the

Gay and Lesbian Victory Fund

Candidate Training Institute

in Atlanta, Georgia on January 15th, 1995

William W. Waybourn
Executive Director

David Fleischer
Training Coordinator

Political Activist on Her Way to the Hill!

Aida M. Rentas
P. O. Box 15388
Atlanta,Ga. 30333

June 6,1995

Dear Kerry Lobel

Over the years, you and I have shared an unwavering commitment, each in our own way, to achieving equal justice for the gay,lesbian,bisexual and transgendered community.

We, as Americans, must reject any intruder who seeks to divide us by race, gender or class - not to mention sexual orientation. Similarly, we must honor cultural diversity.

I invite you to help me in my commitment to serve you. Currently, I am getting ready to take the intensive training in Washington, D. C., given by the Victory Fund. As you know the Victory Fund seeks to provide knowledge and skills to leaders across the country. Leaders are trained to enter public office, win elections and participate fully in the democratic process.

I need your support. There are many ways in which you can help. Here are just a few.

**Send any, no matter how small, donation to cover expenses to Washington and other expenses I will have while building a campaign plan.

**Call and volunteer your time and expertise to my campaign,which will allow me to serve you.

**Write in your suggestions and ideas.

I would appreciate your support and want to hear from you.

Sincerely,

Aida M. Rentas

JOIN THE STRUGGLE - EVERYONE COUNTS

Thanks!

GAY AND LESBIAN VICTORY FUND

A BRIEF HISTORY

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William Waybourn
Executive Director

The 1990 election of Texas Governor Ann Richards provided the unlikely catalyst for the beginnings of the Gay and Lesbian Victory Fund. Clearly outspent by her multi-millionaire opponent, Richards raised $10.5 million to become the Lone Star State's chief executive officer. Clayton Williams, her oilman foe, raised $20 million, with at least $10 million in the form of a personal loan to his own campaign. When you strip away the advantage provided Williams by his own checkbook, Richards not only beat Williams at the ballot box, but she actually raised $500,000 more than he did. These contributions were directly related to EMILY's List, a donor network of dedicated contributors who had agreed in advance to support at least two national races with contributions of $100 or more. The acronym EMILY is for "Early Money Is Like Yeast" — it makes the "dough" rise. Contributions to viable candidates, given early and in sufficient quantities, transformed qualified candidates from "fringe" status to "front-runners."

Within days of Richards' election, Dallas gay activist William Waybourn placed a call to former Human Rights Campaign Fund Executive Director Vic Basile. Waybourn wondered why the lesbian and gay community and its candidates had missed the opportunity afforded women candidates by the strategy developed by EMILY's List. Basile and Waybourn then agreed to meet in Washington, DC during December, 1990, to discuss the development of a similar organization.

The initial reaction to the Victory Fund idea from gay and lesbian leaders was tremendous. Waybourn and Basile met again in New York in January, 1991. Again, individuals reacted positively and encouraged them to start such an organization. During the next several months, Waybourn and Basile sought financial commitments from major funders, and asked committed leaders selected for their fundraising and political prowess to serve on the founding board of directors. Longtime Portland activist and fundraiser Terry Bean, longtime political guru David Mixner of Los Angeles, former Columbus, Ohio professional athlete Lynn Greer, Los Angeles AIDS researcher and physician Scott Hitt, West Coast attorney and activist Roberta Bennett, Dallas Gay and Lesbian Alliance Executive Director John Thomas, San Francisco businessman David Detrick, recording industry executive Hilary Rosen, and then Human Rights Campaign Fund Executive Director Tim McFeeley were among those who committed to raising $10,000 each to serve on the board. These funds would be used to sustain the operation of the Victory Fund until a sufficient level of memberships could be attained.

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On May 1, 1991, the Gay and Lesbian Victory Fund was formally created as multi-candidate Federal political action committee, *i.e.*, as a donor network, vis-à-vis EMILY's List, but responsive to a different community. Waybourn was hired as executive director and Basile signed on as a consultant. Individuals joined the organization with a contribution of $100 or more, and agreed to make a minimum annual contribution of $100 to at least two recommended candidates. When candidates meet the criteria of the Victory Fund and are recommended to the network, profiles of their candidacies are sent to members who then send checks made payable directly to the campaigns of their choice to the Victory Fund, where the contributions are combined and mailed to the individual candidates as a massive show of community support.

In the fall of 1991, Seattle City Council candidate Sherry Harris became the first candidate recommended to the Victory Fund donor network, then consisting of only 181 members. The overriding question at that time was whether or not lesbians and gays living in other regions of the country would contribute money to the campaign of an African American woman running for office in the Northwest. The answer was an overwhelming "yes." A total of 41 members responded with just over $4,000. The money was used to help pay for a brochure by Harris entitled "With All Due Respect," which was sent directly to Seattle's voters. Additional contributions kept rolling in from the network, eventually totaling over $14,000 (including City of Seattle matching funds for each check up to $50). With Victory Fund help, Harris became the nation's first openly lesbian African-American City Councilmember when she beat a 24-year incumbent.

The Victory Fund is growing at a rapid rate. Its goal was to raise a total of $80,000 for six candidates during its first election cycle. Instead, it raised more than $263,000 for 12 candidates, six of whom won their races. The 1993 membership goal called for an increase to 1,800 members. Due to successful direct mail and special events, the Victory Fund surpassed this goal just 21 days into the new year. In the 1994 election, the Victory Fund helped elect 14 candidates and distributed more than $660,000. Today, the Victory Fund has more than 3,500 members in 45 states who have given over $1,000,000 directly to qualified openly gay and lesbian candidates.

GAY AND LESBIAN VICTORY FUND

IMPORTANT FACTS

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victoryf@aol.com (email)

- The Victory Fund, founded on May 1, 1991, is a donor network of individuals who are committed to electing openly gay and lesbian public officials. Although it is a registered political action committee (PAC), the Victory Fund supports candidates with in-kind contributions, referrals to campaign professionals and access to its donor network. It is a nonconnected multi-candidate Federal political action committee, has no affiliation with any other organization and backs candidates for races at the city, county, state and federal levels.
- The Victory Fund is the 15th largest independent PAC in the nation.
- Since its inception, it has raised more than $1,000,000 for recommended candidates.
- Candidates who are recommended must meet certain criteria and complete an exhaustive screening process.
- The Victory Fund has helped elect the nation's first openly lesbian African-American woman to public office (Sherry Harris, Seattle City Council). Other "firsts" for Victory Fund candidates include the first openly gay and lesbian state representatives in Oregon (Gail Shibley), Texas (Glen Maxey), Missouri (Tim Van Zandt) and Wisconsin (Tammy Baldwin). The Victory Fund also played an important role in the re-election of Massachusetts Congressman Gerry Studds.
- Because of its unique structure, the Victory Fund enables small donors to have a major impact on races. Members join the Victory Fund for $100 or more, then agree to give at least $100 to two recommended candidates within a 12-month period. After candidates are qualified, members receive profiles of each race and choose which campaigns to support, and when. Checks are made payable to the candidate's campaign, but sent to the Victory Fund, where they are combined with contributions from other members and sent to the campaign as a massive show of community support.
- Membership in the Victory Fund is now more than 3,500 nationwide.
- The Victory Fund political resource directory, *Out for Office*, links openly gay and lesbian candidates (and potential candidates) with gay and lesbian officials, gay and lesbian political clubs, and gay-friendly campaign professionals who can help them run winning campaigns.
- The Victory Fund Training Institute organizes regional workshops for candidates and campaign managers to give them an edge on the competition.
- By April of 1995, the Victory Fund has helped 3 candidates win office: Judy Olson, Madison (WI) City Council, Jeff Horton, Los Angeles School Board, and Zeke Zeidler, Redondo Beach (CA) School Board.
- During the 1994 election cycle, the Victory Fund helped 14 candidates win office: Cal Anderson, Washington State Senate; Will Fitzpatrick, Rhode Island State Senate; Sheila Kuehl, California State Assembly; George Eighmey, Oregon House of Representatives; Cynthia Wooten, Oregon House of Representatives; Ken Cheuvront, Arizona House of Representatives; Tim Van Zandt, Missouri House of Representatives; Susan Leal, San Francisco Board of Supervisors; Tom Ammiano, San Francisco Board of Supervisors; Tom Chiola, Cook County (IL) Court; Teri Schwartz, Los Angeles Superior Court; Bonnie Dumanis, San Diego Municipal Court; Victoria Sigler, Dade County (FL) Court, and Chuck Carpenter, Oregon House of Representatives.
- During the 1993 election cycle, the Victory Fund helped eight candidates win office: Jackie Goldberg, Los Angeles City Council; Christine Kehoe, San Diego City Council; Craig McDaniel, Dallas City Council; Shelley Gaylord, Madison (WI) Municipal Judge; Michael Nelson, Carrboro (NC) City Council; Tom Roberts, Santa Barbara City Council; Marilyn Shafer, Manhattan Civil Court Judge; and Wally Swan, Minneapolis Board of Estimate and Taxation.

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GAY AND LESBIAN VICTORY FUND

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David Mixner
Los Angeles
Sharon Mylrea
Chicago
Fred McCall-Perez
Miami
David von Storch
Washington
Carla Wallace
Louisville
Stephen L. Wood
Chicago

William Waybourn
Executive Director

- **Full Membership** in the Gay and Lesbian Victory Fund is $100 or more. As a full members you will receive our quarterly newsletter, *Victory*, special updates on important races and profiles of the qualified openly gay and lesbian candidates whom the Victory Fund recommends supporting. Full members agree to support at least two of these recommended candidates with direct contributions of $100 or more within a 12-month period. Minimum Annual Commitment: $300.

- **Victory Circle Membership** is $1,000 year or $85 per month (pledge). As a member of the Victory Circle you will receive all the benefits of full membership plus recognition in newsletters, programs and promotional materials (if you wish), regular updates on issues and candidates, and inside information from the campaign trail. You will also receive invitations to special occasions to meet candidates, gain first availability for tickets to Victory Fund events and receive the Victory Fund logo lapel pin. Contributions from Victory Circle members like you help build and strengthen the Victory Fund donor network.

- **Victory Council Membership** is $5,000 per year. Victory Council members receive all the benefits of full membership plus a framed certificate of appreciation, recognition in our quarterly newsletter, *Victory*, as well as recognition at events, on programs and invitations (if they wish), and a copy of *Out for Office*. Quarterly updates on candidates and issues from the political director, along with inside information from the campaign trail. In addition they receive fax broadcasts of breaking information on candidates. They also receive invitations to special occasions to meet candidates, gain first availability for tickets to Victory Fund events and receive a silver lapel pin (inset with white stones for each $1,000).

- **Victory Cabinet Membership** is $10,000 per year. Victory Cabinet members receive all the benefits of full membership plus a framed certificate of appreciation and a special plaque as well as an appreciation plaque in our Washington office. They also receive recognition in our quarterly newsletter, *Victory*, as well as recognition and priority seating at events, on programs and invitations (if they wish), and a copy of *Out for Office*. Quarterly updates on candidates and issues from the political director, along with inside information from the campaign trail. They also receive invitations to special occasions to meet candidates, gain first availability for tickets to Victory Fund events. In addition they receive fax broadcasts of breaking information on candidates. Victory Cabinet members also receive staff assistance for Washington projects needing special attention, advise the executive director on special projects, receive recognition of support on Victory Fund letterhead, and a gold lapel pin (inset with red stones for each $5,000).

- **Associate Membership** is granted to anyone who contributes between $35 and $99 per year to support the Victory Fund's candidate research, campaign training, donor network promotion and technical support of openly gay and lesbian candidates. Although no further financial commitment is necessary, associate members receive the newsletter and candidate profiles, and frequently make direct contributions to recommended candidates.

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15 October 1995

Dear Friend,

The November election is less than a month away, the 1996 election cycle is already upon us, and gay and lesbian civil rights is definitely a hot-button issue. With the Radical Right gaining political power at an unprecedented rate, we must do everything we can to elect qualified openly gay officials who can lead the fight against bigotry and hatred.

This is our last candidate mailing for 1995. Nine of our recommended candidates have November 7 elections, and all of them could use a final boost in these last, crucial weeks of their campaigns:

- **Roberta Achtenberg** for Mayor of San Francisco
- **Myles Burke** for Mayor of Gloucester [MA]*
- **Sherry Harris** and **Tina Podlodowski** for Seattle City Council
- **Jim Moeller** for Vancouver [WA] City Council
- **Barbra Kavanaugh** for Buffalo [NY] City Council*
- **John Spampinato** and **Katherine Triantafillou** for Cambridge [MA] City Council*
- **Christopher Kolb** for Ann Arbor [MI] City Council*

We already have eight candidates in 1996 races, all of whom need early money to get a head start on the opposition, build credibility, and scare off potential challengers:

- **Larry McKeon** for Illinois House of Representatives*
- **Sebastian Patti** for Cook County (IL) Court
- **Carole Migden** and **Ken Yeager** for California State Assembly
- **Gail Shibley** for Portland City Council*
- **Richard Zbur** for U.S. House of Representatives [CA-38]*
- **Dale McCormick** for U.S. House of Representatives [ME-1]*
- **Ron St. John** for Arizona House of Representatives*

*newly recommended

To save time and money, I've enclosed brief post-primary updates on recommended candidates for whom you've already received mailings, and short profiles of our newly recommended candidates. If you'd like more information on any of our recommended races, please call me or Kathleen DeBold at 202-VICTORY or at victoryf@aol.com. Thank you for supporting these outstanding candidates.

In Victory,

David Clarenbach

David Clarenbach
Executive Director

P.S. I hope you will also consider giving a gift to the Victory Fund to underwrite the cost of this mailing and help us prepare for the pivotal 1996 elections.

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Victory Fund Candidates with November 7 Elections

*** newly recommended**

***Myles Burke [D] for Mayor of Gloucester [MA]**

On October 3, Myles Burke came in second in his four-way, nonpartisan primary – finishing just 310 votes behind the incumbent. A 20-year resident of Gloucester, Myles served as the city's grants administrator and is credited with winning more than $3 million in federal funds. He is a graduate of Boston University, and later returned to his alma mater to become its director of corporate development. Myles is a former selectman and police commissioner of nearby Lynnfield, and has served on the State Attorney General's Advisory Committee on Drug Abuse and on Gloucester's Municipal Fiscal Crisis Committee. Because of his work, political experience, and volunteer activities, Myles has extensive contacts and high name recognition throughout this city of 30,000. He is endorsed by two-thirds of the city council, the entire school board, the former mayor, and Congressman Barney Frank.

***Barbra Kavanaugh [D] for Buffalo [NY] Common Council**

Coming in second out of three winners in the October 12 Democratic Primary, Barbra Kavanaugh is running in a six-person, city-wide race for three at-large seats on the Buffalo Common Council. A long-time Buffalo resident, Barbra is a graduate of the State University of New York at Buffalo Law School and a self-described "poor people's candidate." A long-time community activist, she has 12 years of experience working in the community as a legal services attorney. For the past seven years, she has specialized in housing and housing discrimination law, spending much of her time representing low-income people. Her platform mirrors community concerns, including quality education, using funds from federal block grants to increase housing and home ownership opportunitites, consolidation of city functions to save money, ensuring public access to development plans, and supporting community policing programs.

***Christopher Kolb [D] for Ann Arbor [MI] City Council**

A life-long resident of Ann Arbor, first-term City Councilor Christopher Kolb is Michigan's only openly gay elected official. A well-respected member of the council, he was unanimously elected mayor pro tem of the council and head of the Democratic Party Caucus. Chris is a long-time advocate of gay and lesbian civil rights and is active in numerous community organizations. At his first council meeting, he successfully sponsored a resolution to oppose the statewide anti-gay ballot initiative. Since then he has fought to ensure funding for HIV/AIDS awareness training of all city employees and secured increased funding for AIDS services in the community. The Radical Right is increasing its political organizing and, because voter turnout is expected to be low, Chris is vulnerable to an anti-gay campaign like the one that defeated openly gay Iowa School Board Member Jonathan Wilson this September.

***Jon Spampinato [R] for Cambridge [MA] City Council**

Jon Spampinato is one of nineteen candidates (including eight incumbents) competing in the nonpartisan city-wide election for nine seats on the Cambridge City Council. He received his master's degree in political science from Northeastern University, and works as a special assistant in the State Office of International Trade and Investment. Self-described as "fiscally conservative and socially progressive," Jon's platform includes promoting economic development, tightening the budget, keeping taxes at a minimum, protecting civil liberties from religious intolerance, and encouraging entrepreneurs and corporations to set up shop in the district. Jon serves on the Board of Directors of the Log Cabin Club and the Coalition for Lesbian and Gay Civil Rights, and was recently appointed by Governor Weld (who has endorsed his candidacy) to the Advisory Board of the Massachusetts Commission Against Discrimination.

Victory Fund Candidates with March 1996 Primaries (continued)

Sebastian Patti [D] for Cook County (IL) Court

Carole Migden [D] for California State Assembly

Ken Yeager [D] for California State Assembly

Victory Fund Candidates with May/June 1996 Primaries

***Gail Shibley [D] for Portland City Council**
One of the Victory Fund's first recommended candidates, native Oregonian Gail Shibley made history in 1992 when she was elected to the State House of Representatives. Now in her third term, Gail serves on the prestigious Revenue and School Finance Committee, and the Subcommittees on Income Taxation and on Children and Families. She is Manager of Outreach and Education in the City Office of Transportation, and has extensive campaign and political experience at the local, state and federal levels. A champion of civil rights, tax reform, health care, and environmental issues, Gail has built a broad base of support in the environmentalist, business, seniors, womens, and labor communities. She is nationally known as strong, outspoken advocate of gay and lesbian rights, and has played a leading role in the fight against local and statewide anti-gay ballot initiatives.

***Dale McCormick [D] for U.S. House of Representatives [ME-1]**
Three-term State Senator Dale McCormick is running for Maine's 1st District seat in the U.S. House of Representatives. The seat is currently held by freshman Congressman James Longley, a conservative Republican who received an 82 (out of 100) rating from the Christian Coalition for supporting their positions on the issues. Dale is well-known in the district because of her accessibility to constituents, her ability to build coalitions among disparate groups, and for the lead roles she has played in statewide health care, welfare, and workers compensation reform. One of the country's first female journey-level carpenters, Dale founded and runs Women Unlimited, a group which trains women in non-traditional jobs for women and helps them move from welfare to economic self-sufficiency. Dale was founding President of the Maine Gay/Lesbian Political Alliance and is the primary sponsor of the state gay rights bill.

Victory Fund Candidate with September 1996 Primary

***Ron St. John [R] for Arizona House of Representatives**
Chief Deputy to the Chairman of the County Board of Supervisors, Ron St. John has more than 20 years of campaign experience. He has been elected Republican precinct committeeman and state committeeman, served on the staff of Sen. Barry Goldwater, and worked as a fundraising consultant with the Republican National Senatorial Committee. This legislative district is evenly split between Democrats and Republicans, and Ron's campaign committee boasts major leaders in both camps — including Republican Congressman Jim Kolbe and former Senate Democratic leader Frank Felix. A strong advocate for gay and lesbian rights, Ron is the local Human Rights Campaign (formerly HRCF) Federal Advocacy Network coordinator and served on the Arizonans for Fairness steering committee, which worked to defeat an anti-gay initiative. Ron's expected opponent in the primary is a local Christian Coalition leader who lost in 1994.

Victory Fund Candidates with November 7 Elections (continued)

***Katherine Triantafillou [D] for Cambridge [MA] Common Council**
First-term Councilor Katherine Triantafillou is one of eight incumbents and eleven challengers running in the nonpartisan city-wide election for the Cambridge (MA) City Council. A civil rights attorney and adjunct professor of law, Katherine has a long record of progressive activism on behalf of public safety, affordable housing, diversity, budgetary responsibility, youth, and the elderly. She is a member of the Mayor's Task Force on Domestic Partnership, and one of her accomplishments in office was spurring the full implementation of the Domestic Partnership Ordinance to ensure that all city workers and their partners receive health benefits. Katherine is former co-chair and founder of both the National Lesbian and Gay Law Association and the Massachusetts Gay and Lesbian Bar Association, and was recently awarded the Massachusetts Bar Association's Public Service Award for her work in the lesbian and gay community.

Jim Moeller [D] for Vancouver [WA] City Council
On September 19, Jim Moeller came in first in a seven-way nonpartisan primary, garnering 30 percent of the vote. His general election opponent is second-place finisher and anti-gay extremist Ken Whitecotton.

Tina Podlodowski [D] for Seattle City Council
Earning 36 percent of the vote, Tina Podlodowski came in first out of four candidates in the September 19 nonpartisan primary. Her general election opponent is former State Representative Jesse Wineberry.

Sherry Harris [D] for Seattle City Council
Unopposed in the primary, Sherry now faces a tough battle against an opponent handpicked to defeat her.

Roberta Achtenberg [D] for Mayor of San Francisco
If no candidate wins a majority of the vote, the two top vote-getters will compete in a December run-off.

Victory Fund Candidates with March 1996 Primaries

***Richard Zbur [D] for U.S. House of Representatives [CA-38]**
Environmental attorney Rick Zbur is running for the Long Beach-based Congressional seat held by two-term Republican Stephen Horn — one of the three California seats Democrats have targeted as winnable. A summa cum laude graduate of Yale University, Rick received his J.D. from the Harvard University School of Law in 1983. As a partner in the Los Angeles offices of Latham & Watkins (one of the nation's largest and most prominent law firms), he represents many of Southern California's largest employers. Rick has strong ties to the legal and business communities, and has been appointed to numerous advisory commissions on land-use, transportation and environmental concerns. He is one of the founders and serves on the Board of Directors of the Environmental Compliance Support Association of California, which helps small businesses comply with environmental and job safety requirements.

***Larry McKeon [D] for Illinois House of Representatives**
In January 1992, Larry McKeon was appointed by Chicago Mayor Richard Daley as liaison to the gay and lesbian community and as Director of the Commission on Human Relations Advisory Council on Gay and Lesbian Affairs. In this capacity, he advises the Mayor, City Council and Department heads regarding matter impacting the gay and lesbian community, advocates for gay and lesbian rights, and oversees the implementation of the city's human rights laws. Larry has a Master's degree in Public Administration and more than 25 years in the public and not-for-profit sectors as a career law enforcement officer, educator and social services manager. Before his appointment he was the Director of Information Systems at the United Charities of Chicago, and a faculty member at Chicago's Roosevelt University. Because this is a heavily Democratic district, the winner of the primary is almost assured of victory in the general.

CANDIDATE PROFILES

GAY AND LESBIAN VICTORY FUND

August 1995

Dear Friend,

No task is more important for our community than to maintain the momentum of the first four years of the Victory Fund's existence. That is why I am honored to have been asked to lead the Victory Fund into this crucial election cycle and why I am proud to present to you this slate of nine qualified openly gay candidates.

We are at a pivotal moment in the history of the lesbian and gay civil rights movement. Despite the political upheaval of the 1994 elections, we continue to see historic gains for our candidates. From my personal experience of more than twenty years in elected office, I know what it takes to win elections and I understand that fundraising is a necessary prerequisite to any political strategy.

Just as gay rights has become a mainstream issue, so must openly gay and lesbian candidates become commonplace in American politics. You can help our community move forward by writing a check to these outstanding candidates today.

- ★ **Carole Migden** for California State Assembly
- ★ **Ken Yeager** for California State Assembly
- ★ **Larry Bagneris** for Louisiana House of Representatives
- ★ **Roberta Achtenberg** for Mayor of San Francisco
- ★ **Sherry Harris** for Seattle City Council
- ★ **Tina Podlodowski** for Seattle City Council
- ★ **Jim Moeller** for Vancouver City Council
- ★ **Sebastian Patti** for Cook County Court
- ★ **Jonathan Wilson** for Des Moines School Board

Whether you choose to give our five 1995 candidates an extra boost as they come down to the wire, or to provide our four 1996 candidates with the early money they need to get an edge on their competition, your support will make a real difference in the outcome of these races.

Our community has attained a place of legitimacy in the sphere of national debate, in large measure due to the commitment of Victory Fund members like you. Please maintain that commitment with a generous donation today for one or more of our — of *your* — candidates.

Thank you, in advance, for your assistance.

Yours in Victory,

David Clarenbach

David Clarenbach
Executive Director

Gay and Lesbian Victory Fund
1012 14th Street NW,
Suite 1000
Washington, DC 20005
(202) VICTORY

Roberta Achtenberg for Mayor of San Fransisco

Former Assistant Secretary for Fair Housing and Equal Opportunity at the U.S. Department of Housing and Urban Development (HUD), recommended candidate Roberta Achtenberg made history as the Clinton Administration's highest ranking openly lesbian appointee, and the first openly gay appointee ever confirmed by the United States Senate. The widely televised confirmation hearings (complete with vicious attempts by Sen. Jesse Helms to block her nomination) brought Roberta to national prominence and showcased her credentials and her record as an effective leader.

With your help, Roberta can make history again as the first out lesbian or gay man to win a big-city mayoral race. The latest polls show that Roberta is now just a few percentage points away from winning a spot in an anticipated run-off, and her support is growing rapidly. Roberta also comes out the winner when placed head-to-head against her likely run-off opponent, conservative Mayor Frank Jordan.

Prior to her HUD appointment, Roberta was one of the first out lesbians elected to the San Francisco Board of Supervisors, where she earned a reputation as a hard-working, reform-minded legislator. She has already garnered support from the Alliance (California's largest gay PAC) and ANGLE (Access Now For Gay and Lesbian Equality), and locked up endorsements from hundreds of local and national leaders, including Congressmen Barney Frank and Gerry Studds, San Francisco Supervisor Tom Ammiano, and activists Urvashi Vaid and David Mixner.

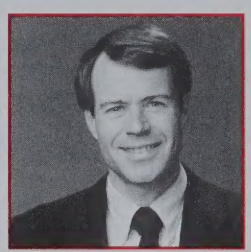
Your help is crucial because Roberta must raise at least $1 million to stay competitive, and contributions are limited to $500 per donor. *Please make your checks payable to "Roberta Achtenberg for Mayor."*

Election: November 7, 1995

Ken Yeager for California State Assembly

Holder of a Ph.D. in Education from Stanford University, Dr. Ken Yeager has dedicated his life to empowering others through education and activism. A well-respected professor in the Political Science Department at San Jose State University, Ken became Santa Clara County's first openly gay elected official when he won a seat on the San Jose/Evergreen Community College Board in 1992. In December 1994, he was elected President of the Board. Ken has served on Santa Clara County's Grand Jury, the General Plan Committee, and chaired the AIDS Task Force for its first three years.

Ken's political involvement spans more than 20 years, beginning with an internship at San Jose City Hall. In 1984, he co-founded the pioneering gay political organization BAYMEC — the Bay Area Municipal Election Committee. He served as press secretary for Congressman Don Edwards and managed two successful campaigns against anti-gay initiatives. Ken's community service resume is a mile long and his work has earned him numerous honors, including commendations from the Santa Clara Human Relations Commission and the U.S. House of Representatives.



Ken's campaign platform mirrors the priorities of his district (quality education, government reform, and sensible economic development) and he has assembled a top-notch campaign team to help get that message to the voters. In a district where Democrats outnumber Republicans by more than two to one, Ken must raise the bulk of his $350,000 budget before the winner-take-all Democratic primary next March. The more money he can raise now, the better his chances of locking up votes and keeping the field narrow. *Please make your checks payable to "Yeager for Assembly."*

Primary: March 26, 1996

Carole Migden for California State Assembly

One of the nation's most recognized and respected gay/lesbian leaders, San Francisco Supervisor Carole Migden is running for the State Assembly seat held by retiring Speaker Willie Brown. Before her election to the Board in 1990's historic "Lavender Sweep," Carole served as President of the Harvey Milk Democratic Club, as a member of the State Health Commission, and as Executive Director of Operation Concern, a mental health agency serving the needs of the lesbian and gay community.

Carole has sponsored legislation to reform the budget process, restructure city departments, modernize government, and improve transit services. Among her numerous achievements, she has forged a reputation as a leading voice on gay and lesbian healthcare issues. She led the effort to strengthen San Francisco's AIDS service delivery system and to create new models for AIDS prevention. Since her re-election in 1994, Carole has worked to create nationally recognized standards for testing community water supplies for Cryptosporidium, a parasite that can be deadly to people with compromised immune systems. She has also initiated efforts to create a lesbian/gay community center, strengthen domestic partnership protections, address the issue of domestic violence in the lesbian and gay community, create innovative safe sex programs, and promote breast cancer awareness.

Carole Migden has been at the forefront of our struggle for gay and lesbian civil rights. She now needs your help to raise the $650,000 necessary to get her winning message to the district's voters. *Please make your checks payable to "Carole Migden for Assembly."*

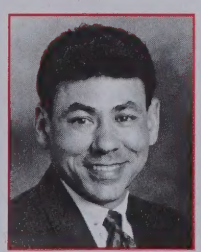
Primary: March 26, 1996

Larry Bagneris for Louisiana House of Representatives

From the 1965 March on Selma to the 1993 March on Washington, Louisiana State House candidate Larry Bagneris has been a dedicated advocate of civil rights for all people. The first openly gay man to run for high office in Louisiana, he has won election to precinct, district and state Democratic conventions. Born and raised in the district he hopes to represent, Larry is currently the Director of Community Affairs for the New Orleans AIDS Task Force — Louisiana's primary AIDS service organization.

In New Orleans, Larry has toiled long and effectively for anti-discrimination legislation at all levels. He has actively monitored state legislation and lobbied on gay and lesbian rights and HIV/AIDS issues – achieving a 98% success rate with bills in the 1992, 1993, and 1994 legislative sessions. Appointed by the mayor to serve as a founding member of the New Orleans Human Relations Commission, Larry helped draft and pass a resolution deploring anti-gay violence.

An outstanding and visible leader in the national gay and lesbian civil rights movement since the 1970's, Larry was an organizer of the 1979 March on Washington and a prime mover in creating the National Coalition of Gay Pride Week Organizations. He has also served on the executive board and as treasurer of the National Gay and Lesbian Task Force.



With New Orleans suffering from a depressed economy, political money is hard to come by. With less than two months to go, Larry needs to raise $40,000 for the final push to victory. *Please make checks payable to "Bagneris Campaign."*

Tina Podlodowski for Seattle City Council

Tina Podlodowski is a former executive of Microsoft, Incorporated, where she managed the overall business operations for eight domestic and four international sites. Among her extensive community activities, she is a member of the King County Affirmative Action Committee, a board member of Seattle Commons — a citizen-inspired effort to revitalize a 470-acre business and residential neighborhood — and a volunteer with a local program supporting children affected by HIV/AIDS. She is also project chair for an innovative program called CITIES (Center for Interactive Technologies), which seeks to provide modern technology training and access to inner-city youth, women, and people of color.

Appointed by the mayor to the Seattle Commission for Lesbians and Gays, Tina also has a sterling record of service in the gay and lesbian community. She serves as a board member and past-president of the Pride Foundation, which works to strengthen the gay and lesbian community of the Pacific Northwest. Under Tina's leadership, the organization became the nation's leading gay and lesbian foundation, increasing its endowment fund from $200,000 to $6 million in just two years. Thanks to Tina's efforts as interim director, the local drop-in safe place for gay, lesbian and bisexual at-risk youth received its first-ever city funding. Tina's impressive list of endorsements includes the Police Guild and the Firefighter's Union.

Your support is of vital importance because Tina needs to raise at least $130,000 and contributions are limited to $400 a piece. *Please make checks payable to "Friends of Tina Podlodowski."*

Sherry Harris for Seattle City Council

The Victory Fund's very first candidate, Sherry Harris made history in 1991 when she became the first openly gay African-American woman elected to office. Since then, Seattle's dynamic city council member has emerged as a respected leader and spokesperson for the gay and lesbian community. She is a co-founder and chair of the Gay/Lesbian/Bisexual Caucus National League of Cities, and has incurred the ire of the Radical Right by traveling around the country to speak about gay civil rights and campaign against anti-gay ballot initiatives.

As a member of the Seattle City Council, Sherry has consistently been an active advocate for our community, securing increased city funding for gay youth services, assisting with Pride events, and helping individual gays facing discrimination. She has passed resolutions condemning anti-gay discrimination and supporting gay and lesbian rights, and helped get a Domestic Partnership registration law passed in Seattle. Her work on HIV/AIDS includes securing more funding for prevention, directing the Health Department's coordination of services, passing a resolution supporting the AIDS Cure Act, and leading the effort to establish an AIDS Memorial Park.

Sherry now needs to raise at least $130,000 (with a $400 limit on individual contributions) to mount an effective reelection campaign against the African-American police officer hand picked to defeat her. With the local gay and lesbian community financially drained from yet another round of anti-gay ballot initiatives, your support will be crucial in helping Sherry keep the seat she worked so hard to win. *Please make checks payable to "Sherry Harris for City Council."*

Election: October 21, 1995 | Primary: September 19, 1995 | Primary: September 19, 1995

Jim Moeller for Vancouver (WA) City Council

A Vancouver resident for 37 years, chemical dependency counselor Jim Moeller is running in the non-partisan, citywide race for a seat on the city council. His political work started when he was a Boy Scout and volunteered for local campaigns to earn his Citizenship Merit Badge. In addition to his work as co-chair of the Southwest Washington Fairness Coalition, Jim has also served as a precinct committee person and a delegate to the State Democratic Convention.

Jim has extensive ties in the community and serves as vice-chair of the Bagley Downs Neighborhood Association, as a board member of the Clark College Advisory Committee for Chemical Dependency Curriculum, as vice-president of the Vancouver Men's Chorus, and as a coordinator of the St. Christopher House Memorial Gardens, a local AIDS hospice.

Jim has six primary opponents, one of whom is anti-gay extremist Ken Whitecotton. Whitecotton was the communications director for the Washington Traditional Values PAC (co-sponsors of last year's statewide anti-gay ballot initiative). According to *The Columbian,* "Whitecotton said he became interested in city government while testifying against a Vancouver ordinance to protect homosexual employees from discrimination. W hitecotton promised to run for the Council to fight what he described as a pro-homosexual stance on the board."

Because this election will be by mail-in vote, Jim needs to raise $19,000 by August 29 so he can reach his voter base before they receive their ballots. *Please make checks payable to "Jim Moeller for City Council."*

Primary: September 19,1995

Jonathan Wilson for Des Moines School Board

School Board Member Jonathan Wilson announced his sexual orientation at a packed school board meeting that was broadcast live throughout the state. In an act of uncompromising integrity and courage, Jonathan chose to come out of the closet despite a campaign of intimidation that included threats of violence against him and his family.

A school board member for 12 years, Jonathan has been elected and re-elected four times, served as Board Vice-President twice and as Board President three times. He has also served as Chairman of the Council of Urban Boards of Education (CUBE), a consortium of all of the largest school districts in the country, and continues to serve on the CUBE Steering Committee. He has two children, both of whom graduated from the Des Moines schools.

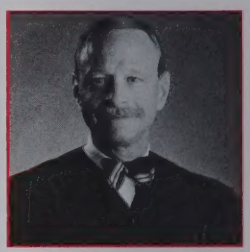
Even before coming out publicly, Jonathan was an outspoken advocate, both locally and nationally, for nondiscrimination, equal educational opportunities, and the Des Moines School District's multi-cultural, non-sexist policies and curriculum. Because of his national involvement, he is a frequent presenter at conferences and seminars and has appeared on all of the national networks, including CNN, CSPAN, the Larry King Radio Show, and other programs addressing a wide variety of education topics. He has been published widely as well.

Radical Right activity in Iowa has increased dramatically in the past year and Jonathan is at the top of their hit list (see Newsweek, June 26, 1995). We must do everything we can to ensure that Jonathan raises the $50,000 he needs to counteract their negative campaign against him. *Please make your checks payable to "Wilson for School Board."*

Election: September 12, 1995

Sebastian Patti for Cook County Circuit Court

Sebastian Patti made history as the first openly gay man appointed to an Illinois judgeship. He must now run in a countywide election to retain his seat on the bench.



After graduating *cum laude* from Duke University, Sebastian received his J.D. from the University of Kansas School of Law. As an attorney with the Chicago office of the U.S. Environmental Protection Agency from 1979 through 1995, he was in charge of litigating major pollution cases in the Midwest. During those years, Sebastian won high praise and numerous awards including a U.S. Government Distinguished Service Award.

Sebastian serves on the Illinois Bar and is admitted to the Supreme Courts of Illinois and Kansas, the U.S. Court of Appeals and two U.S. District Courts. He does pro bono work for the AIDS Legal Council of Chicago and the Cabrini Green Legal Aid Clinic. Sebastian also serves on the board of directors of the Step-penwolf Theater Company. One individual who can testify to Judge Patti's commitment to helping others is the man Sebastian recently saved from drowning in Lake Michigan.

Sebastian's background and experience make him an outstanding candidate, but he needs at least $135,000 to communicate his qualifications to the voters in this countywide election. He must raise enough early money to prove he is the frontrunner and to discourage potential opponents from entering the race. With your help, Sebastian can join our successful 1994 candidate Tom Chiola, and become Cook County's second openly gay elected judge. *Please make your checks payable to "Friends of Sebastian Patti."*

Primary: March 19, 1996

CANDIDATE PROFILES

GAY AND LESBIAN VICTORY FUND

March 1995

Dear Friend,

"A little goes a long way" is the best explanation of how the Victory Fund works. Contributions from politically astute individuals like you, who understand that electing our own is important to changing the landscape of politics in this country, add up to big numbers when directed to a small number of highly qualified candidates. Think of it: When your contributions are added to those of other Victory Fund members, our unified support can have an enormous impact on a campaign.

I'd like to introduce you to six highly qualified openly gay candidates whose races you can impact today.

- ★ **Larry Bagneris** for Louisiana State House of Representatives
- ★ **Jeff Horton** for Los Angeles School Board
- ★ **Carole Migden** for California State Assembly
- ★ **Tina Podlodowski** for Seattle City Council
- ★ **Jonathan Wilson** for the Des Moines School Board
- ★ **David Kessler** for Los Angeles Community College Board

As well as having the qualifications and experience necessary to become outstanding public officials, these courageous men and women share your deep commitment to our struggle for equal rights.

I ask that you be as generous as you can. Every march (to equality) starts with a single step, and every campaign starts with a single contribution. Your gift to these candidates today will make a difference for all of us tomorrow.

Yours in Victory,

William Waybourn
Executive Director

P.S. Please call me if you have any questions about these races.

Gay and Lesbian Victory Fund
1012 14th Street NW,
Suite 1000
Washington, DC 20005
(202) VICTORY

David Kessler for Los Angeles Community College Board

Los Angeles activist David Kessler is seeking the Los Angeles Community College Board seat recently vacated by newly elected California State Assemblymember Wally Knox. This very important seat in California politics was once held by former Governor Jerry Brown.

An astute business man and tireless humanitarian, David founded Progressive Nursing Services (PNS), one of the first home healthcare programs exclusively for people with AIDS. Now an educational consultant to the national firm that purchased PNS, David actively lobbies on education and healthcare issues in Sacramento and Washington, and serves on Sen. Dianne Feinstein's National AIDS Education and Healthcare Advisory Committee. As a member of the Superintendent of Public Instruction's California Education Policy Committee, David's work in education has been recognized by the Los Angeles City Council and numerous other local groups.

Appointed by Mayor Riordan to the Los Angeles Advisory Council on Hunger, David is well known in the district for his work with Project Angel Food, a non-profit, charitable organization that delivers hot meals to homebound people with AIDS. His community involvement also includes the Adaptive Business Leaders Organization, Americans for Democratic Action, Stonewall Democratic Club, Jewish Labor Committee, California Nurses Association, Access Now for Gay and Lesbian Equality (ANGLE), and TreePeople – a non-profit organization that provides education and urban tree planting programs.

The Los Angeles Board governs the largest community college district in the nation and manages a yearly budget of more than $300 million. To remain a top contender, David needs to raise at least $100,000 before April 11.

Election: April 11, 1995

Jeff Horton for Los Angeles School Board

A member of the Los Angeles Board of Education since 1991, Jeff Horton has been widely praised for his strong leadership and commitment to educational reform. In his one term on the Board, he has emerged as an effective champion for lesbian and gay youth, and has fought hard to create a school environment where all students feel supported and respected. Jeff is co-founder of the Gay and Lesbian Caucus of the National Education Association and has authored successful motions to establish the nation's first Gay and Lesbian Education Commission – a counseling program and continuation school for gay and lesbian students – as well as a model AIDS prevention and education program, and an aggressive District program to report, monitor and combat hate crimes in the schools.

Jeff's re-election bid is in jeopardy because anti-gay forces, led by Lou Sheldon and his Traditional Values Coalition, have mobilized to defeat him. By backing two well-funded candidates, the Right hopes to force Jeff into a runoff where homophobia and anti-incumbency fervor could sweep him out of office. If the Radical Right can oust an openly gay school board member in a major city like Los Angeles, no place will be safe from Radical Right insurgency.

In order to win, Jeff needs to deliver his message to the District's 214,000 voters. To do so he must raise $165,000 in the next few weeks to make his direct mail budget. Because the outcome of this election will have a tremendous impact on our community nationwide, your contribution to Jeff's campaign today is an investment in the future of all lesbian and gay youth.

Election: April 11, 1995

Jonathan Wilson for Des Moines School Board

School Board Member Jonathan Wilson announced his sexual orientation at a packed school board meeting that was broadcast live throughout the state. In an act of uncompromising integrity and courage, Wilson chose to come out of the closet despite a campaign of intimidation that included threats of violence against him and his family.

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Radical Right activity in Iowa has increased dramatically in the past year and Jonathan, because of his honesty and courage, is at the top of their hit list. We must do everything we can to ensure that Jonathan can raise the $50,000 he needs to counteract their negative campaign against him.

Election: September 5, 1995

Tina Podlodowski for Seattle City Council

Tina Podlodowski is a former executive of Microsoft, Incorporated, where she managed the overall business operations for eight domestic and four international sites. Among her extensive community activities, she is a member of the King County Affirmative Action Committee, a board member of Seattle Commons – a citizen-inspired effort to revitalize a 470 acre business and residential neighborhood – and a volunteer with a local program to support children affected by HIV/AIDS. She is also project chair for an innovative program called CITIES (Center for Interactive Technologies). CITIES seeks to lessen the gap between those who have access to modern technology and those who don't by providing training and access to inner-city youth, women and people of color.

Appointed to the Seattle Commission for Lesbians and Gays by Mayor Norm Rice, Tina also has a sterling record of service in the gay and lesbian community. She serves as a board member and past-president of the Pride Foundation, which works to strengthen the gay and lesbian community of the Pacific Northwest. Under her leadership, the organization became the nation's leading gay and lesbian foundation, increasing its endowment fund from $200,000 to $6 million in just two years. Thanks to Tina's efforts as interim director, Lambert House, a drop-in safe place for gay, lesbian and bisexual at-risk youth, received its first-ever city funding.

To win this race, Tina needs to raise at least $130,000. Your early support is of vital importance to help keep the field focused and small.

Larry Bagneris for Louisiana House of Representatives

From the 1965 March on Selma to the 1993 March on Washington, Louisiana State House candidate Larry Bagneris has been a dedicated advocate of civil rights for all people. The first openly gay man to run for high office in Louisiana, he has won election to precinct, district and state democratic conventions. Born and raised in the District he hopes to represent, Bagneris is currently the Director of Community Affairs for the New Orleans AIDS Task Force – Louisiana's primary AIDS service organization.

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Larry has been an outstanding and visible leader in the national gay and lesbian civil rights movement since the 1970's. He was an organizer of the 1979 March on Washington and a prime mover in creating the National Coalition of Gay Pride Week Organizations. He has also served on the executive board and as treasurer of the National Gay and Lesbian Task Force.

Larry needs to raise close to $100,000 to stay competitive, and early money will be especially important to discourage other candidates from entering the race.

Carole Migden for California State Assembly

One of our nation's most recognized and respected lesbian/gay leaders, San Francisco Supervisor Carole Migden dominates the field of challengers to be elected to the California State Assembly from San Francisco's 13th Assembly District – the seat now held by retiring Assembly Speaker Willie Brown. Since her election to the Board in 1990, Supervisor Migden has earned a reputation as an outstanding legislator, an innovative problem-solver, and a dedicated provider of accessible constituent services. Among her accomplishments, she has sponsored legislation to reform the budget process, restructure City departments, modernize government operations, increase funds for AIDS/HIV programs and women's health issues, reduce crime and violence, and improve transit services.

As Chair of the board's Budget Committee, Carole built a reputation as San Francisco's leading fiscal expert. California United States Senator Dianne Feinstein recently referred to Carole as "the best Finance Chair the city has ever seen." Her budgetary expertise and skills will become extremely important to our community as the battle for program funding shifts to the state legislatures, where block grants including funding for HIV/AIDS, women's health, education, and public safety will be debated.

Former Chair of the San Francisco Democratic Party, Carole is a party leader at the national state, and local levels. She has the demonstrated experience and ability to fight effectively and deliver. With your help early in this race, Carole can join Assemblymember Sheila Kuehl as the second open lesbian to be elected to the California state legislature.

Primary: September 19, 1995 | **Election: October 21, 1995** | **Primary: March 26, 1996**

Candidates At A Glance

Larry Bagneris

Louisiana House of Representatives

Election: October 21, 1995
Fundraising Goal: $100,000
Write checks to: Bagneris Campaign

Jeff Horton

Los Angeles School Board

Election: April 11, 1995
Fundraising Goal: $165,000
Write checks to: Jeff Horton for LA Board of Education

David Kessler

Los Angeles Community College Board

Election: April 11, 1995
Fundraising Goal: $100,000
Write checks to: Friends of David Kessler

Carole Migden

California State Assembly

Primary: March 26, 1996
Fundraising Goal: $500,000
Write checks to: Friends of Carole Migden

Tina Podlodowski

Seattle City Council

Primary: September 19, 1995
Fundraising Goal: $130,000
Write checks to: Friends of Tina Podlodowski

Jonathan Wilson

Des Moines School Board

Election: September 5, 1995
Fundraising Goal: $50,000
Write checks to: Wilson for School Board

For more information on these recommended candidates please contact
Kathleen DeBold at the Gay and Lesbian Victory Fund.
phone: (202) 842-8679
email: victoryf@aol.com

Our First 1995 Winner

Victory Fund recommended candidate Zeke Zeidler has won his March 7 election to the Redondo Beach (CA) School Board, becoming the nation's ninth openly gay/lesbian school board member. Zeidler took first place in an eight-way race for two seats, beating a Christian Coalition-backed candidate by more than 2500 votes. Incumbent School Boardmember Tom Downs finished second. Although this was Zeidler's first campaign for office, he has worked on numerous campaigns including those of previous Victory Fund winners Jackie Goldberg (Los Angeles City Council, 1993) and Sheila Kuehl (California State Assembly, 1994).

Zeke Zeidler is a perfect example of what the Victory Fund looks for in a candidate – extremely qualified for the office, with a long history of community service and pro-bono activism, and a broad base of support in the district. Zeidler serves a staff attorney in dependency child service where he has represented more than 1,000 children over the past eight years. As President of the Redondo Beach Educational Foundation, he helped raise more than $30,000 for local schools, and as Co-Chair of the Educational Visions Subcommittee, he helped draft the mission statement for the school district. He has twice been honored by the Redondo Beach School District for outstanding service to students, and serves on the Los Angeles City Human Relations Committee. Congratulations to Zeke and all the Victory Fund members who supported his candidacy.

Zeke Zeidler
Redondo Beach
Board of Education

VICTORY
The Newsletter of the Gay and Lesbian Victory Fund

New Candidates Gain Momentum

Our recommended candidates are working hard to follow in the footsteps of early winners **Jeff Horton**, **Judy Olson**, and **Zeke Zeidler**. The next Victory Fund election is the June 6 run-off for the Los Angeles Community College Board.

David Kessler

On April 11, recommended candidate **David Kessler** garnered more than 23 percent of the vote in the five-person primary – which adds up to nearly 50,000 votes. This is the only at-large election still held in Los Angeles, and the duties of this important office include overseeing the nine-college system, which has a $371 million annual budget, 100,000 students, 2,000 staff members, and 4,000 instructors. A member of the Superintendent of Public Instruction's Education Policy Committee, David is endorsed by the American Federation of Teachers College Faculty Guild, the United Teachers of Los Angeles, and Los Angeles Mayor Richard Riordan. **[Run-off date: June 6, 1995]**

Our other qualified candidates and their races, in order of election dates, are **Jonathan Wilson** for Des Moines School Board, **Tina Podlodowski** for Seattle City Council, **Larry Bagneris** for Louisiana State House of Representatives, and **Carole Migden** for California State Assembly.

In an act of uncompromising integrity and courage, Iowa School Board Member **Jonathan Wilson** announced his sexual orientation at a packed school

Jonathan Wilson

board meeting televised throughout the state. In his 12 years on the board, Jonathan has served as Board Vice-President twice and as Board President three times. He also served as Chairman of the Council of Urban Boards of Education (CUBE), a consortium of all of the largest school districts in the country. Even before coming out publicly, Jonathan was an outspoken advocate, both locally and nationally, of nondiscrimination, equal educational opportunities, and multicultural, nonsexist policies and curricula. He has two children, a daughter who still attends school in the District and a son who is a recent graduate. **[Election date: September 12, 1995]**

Seattle City Council candidate **Tina Podlodowski** is a former executive of Microsoft, Incorporated, where she managed the overall business operations for eight domestic and four international sites. Among her extensive community activities, she is a member of the King County Affirmative Action Committee, Project Chair of the Center for Intercreative Technology, a board member of SeattleCommons(a citizen-inspired effort to revitalize a 470-acre business and residential neighborhood), and a volunteer with a local program to support children af-

Tina Podlodowski

fected by HIV/AIDS. She was appointed to the Seattle Commission for Lesbians and Gays by Mayor Norm Rice, and serves as board member and past president of the Pride Foundation, which works to strengthen the gay and lesbian community of the Pacific North-

continued on page 3

VICTORY
The newsletter of the Gay and Lesbian Victory Fund.

Volume 5, Spring 1995

Director's Letter, 3 ☆ Victory Circle Profile, 5 ☆ Insider Trading, 5☆

Victory is published four times a year by the Gay and Lesbian Victory Fund, a donor network working on behalf of openly gay and lesbian candidates for local, state and federal office.

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Ft. Lauderdale

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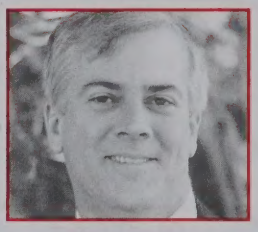
Our Candidates Win Three in a Row

Spring 1995 has produced a bumper crop of Victory Fund winners. Recommended candidates **Zeke Zeidler**, **Jeff Horton**, and **Judy Olson** each won their respective races, and **David Kessler** has advanced to the June 6 run-off for the Los Angeles Community College Board [see related story "New Candidates Gain Momentum"]. We are proud to add Zeke, Judy, and Jeff to the growing list of openly gay and lesbian elected officials.

Zeke Zeidler took first place in the eight-way race for two seats on the Redondo Beach [CA] School Board, beating a Christian Coalition-backed candidate by more than 2500 votes. Although this was his first campaign for office, Zeke has worked on numerous campaigns, including those of Victory Fund winners Jackie Goldberg (Los Angeles City Council, 1993) and Sheila Kuehl (California State Assembly, 1994). A staff attorney in dependency child services, Zeke has served as President of the Redondo Beach Educational Foundation and has twice been honored by the Redondo Beach School District for outstanding service to students. His broad-based coalition included the Redondo Beach Teacher's Association, the Beach Cities Democratic Club, the Stonewall Democratic Club, and the Young Republicans of the South Bay.

Zeke Zeidler
Redondo Beach School Board



Jeff Horton
Los Angeles Board of Education

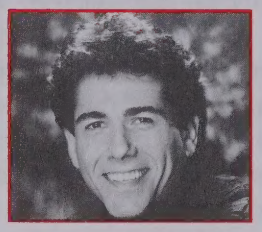
Judy Olson
Madison City Council

A member of the Los Angeles Board of Education since 1991, **Jeff Horton** won re-election with 61 percent of the vote. This was a very important victory because Jeff was heavily targeted by Radical Right forces – including the powerful Traditional Values Coalition and the Christian Coalition of California – and viciously gaybaited by his conservative opponents. Widely praised for his strong leadership and his commitment to educational reform, Jeff is co-founder of the Gay and Lesbian Caucus of the National Education Association and has authored successful motions to establish the nation's first Gay and Lesbian Education Commission, a counseling program and continuation school for gay and lesbian students, and an aggressive District program to report, monitor, and combat hate crimes on campus.

After taking first place in the February primary for the District 6 seat on the Madison [WI] City Council, community activist **Judy Olson** won the April run-off with 56 percent of the vote. A former Housing Specialist with the Madison AIDS Support Network, Judy is Project Manager at Common Wealth Development. Her volunteer service resume spans twenty years and almost a dozen community and neighborhood organizations. Judy's long list of endorsements included Progressive Dane, *The Wisconsin Light*, the Sierra Club, the AFL/CIO, and AFSCME. Judy joins State Representative Tammy Baldwin and Madison Municipal Court Judge Shelley Gaylord as Wisconsin's third openly lesbian elected official. ★

Building Clout at the Local Level

by Steve Tyler



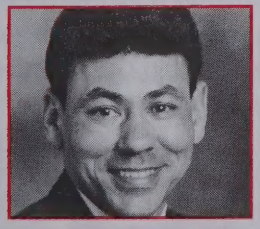
Los Angeles Steering Committee Member Steve Tyler

The Victory Fund motto is "Financial Clout for Candidates We Can Count On," and recruiting more members means building more clout for our recommended candidates. To increase the number of gay and lesbian Americans dedicated to electing qualified openly gay candidates, we've developed a new grassroots strategy — Local Steering Committees. Local Steering Committees are composed of a minimum of six Victory Fund members at the full, associate, and Victory Circle levels. The purpose of each steering committee is to increase the number of Victory Fund members in a specific city or region. Each committee creates its own specific goals concerning membership development, fundraising, community outreach, and public education. A Victory Fund board member is assigned to each steering committee to provide technical support and guidance as needed. continued on page 7

New Candidates continued from page 1

west. **[Primary date: September 19, 1995]**

From the 1965 March on Selma to the 1993 March on Washington, Louisiana State House candidate **Larry Bagneris** has been a dedicated advocate of civil rights for all people. The first openly gay man to run for high office in New Orleans, he has won election to precinct, district and state democratic conventions and, in 1980, became the first openly



Larry Bagneris

gay Texas delegate to the Democratic National Convention. Born and raised in New Orleans, Larry served on the executive board and as treasurer of the National Gay and Lesbian Task Force. He is currently Director of Community Affairs for the New Orleans AIDS Task Force and serves on the Advisory Committee for the city's Human Relations Commission. **[Election date: October 21, 1995]**

One of the nation's most recognized gay/lesbian leaders, San Francisco Supervisor **Carole Migden** is running to fill the California State Assembly seat of retiring Assembly Speaker Willie Brown. Since her election to the Board in 1990, Supervisor Migden has earned a reputation as an outstanding legislator, an expert on budget and finance, and a dedicated provider of accessible constituent services. Among her accomplishments, she has

Carole Migden

sponsored legislation to reform the budget process, restructure City departments, modernize government operations, control City spending, reduce crime and violence, and improve transit services. Former Chair of the San Francisco Democratic Party, Carole is a party leader at the national, state, and local levels. **[Primary date: March 26, 1996]**

If you would like to contribute to any of these outstanding candidates, please call the National Office at 202-VICTORY. ★

Letter From The Executive Director

Thank you. These two simple words hardly convey the appreciation I have for the guidance, goodwill, expressions of support, and personal acts of kindness and generosity I have received from you as friends, members, benefactors, and partners in our mission to elect more of our own to public office.

I have seen a dream come true. In less than four years, the Victory Fund grew from the mere figment of an imaginative mind to become the 15th largest independent political action committee. We have more than tripled the number of openly lesbian and gay officials serving in positions of power — our seats at the table.

I have seen our candidates' dreams come true. I've seen so many "firsts" that they have now become second nature. I know we have many more thresholds to cross, more "firsts" to come, but I've been blessed to have worked with incredible candidates like Roberta Achtenberg, Tom Ammiano, Cal Anderson, Tammy Baldwin, Karen Burstein, Tom Duane, Chuck Carpenter, Ken Cheuvront, Tom Chiola, Bonnie Dumanis, George Eighmey, Will Fitzpatrick, Barney Frank, Shelley Gaylord, Jackie Goldberg, Sherry Harris, Jeff Horton, Chris Kehoe, Sheila Kuehl, Susan Leal, Glen Maxey, Craig McDaniel, Carole Migden, Tony Miller, Mike Nelson, Tom Nolan, Judy Olson, Tom Roberts, Teri Schwartz, Victoria Sigler, Marilyn Shafer, Gail Shibley, Gerry Studds, Wally Swan, Cynthia Wooten, Tim Van Zandt, Zeke Zeidler, and so many more who have blazed the trails for others to follow.

The spirit of cooperation and support from the board of directors has been enormous, making my job much easier. From start to finish, they inspired me to reach our goals. It's the best board in the business.

I have been fortunate to have the advice and counsel of continued on page 4

Director's Letter continued from page 3

outstanding leaders like David Mixner, John Thomas, Mike Bento, Joy Tomchin, Scott Hitt, Sandra Gillis, Bill Rubenstein, Tom Stoddard, and Ken Gross who sustained me through many a crisis. I have been lucky to have access to the insights and experiences of people like Tim McFeeley, Urvashi Vaid, Vic Basile, Jim Graham, Bruce Monroe, Steve Dwyer, Ellen Malcolm, Hilary Rosen, Roberta Bennett, Lynn Greer, Terry Bean, Joe Steffan and others who guided me through many early decisions.

I appreciate Ron Ansin, Chuck Holmes, Henry van Ameringen, Ayse and Bob Kenmore, Jim Hormel, Andrew Barrer, Terry Watanabe, Fred Hochberg, Howard Cavalero, Brook Glaefke, Tom Reed at Miller Beer, Tom Leavitt at Arcadia Press, Stephen Herbits at Seagram, Andy Spann with David Geffen, and other major donors who went beyond financial commitments to share their ideas and concerns.

I will never forget our dedicated members — who wrote the checks, worked the events, and made the concept behind the Victory Fund become reality. There is no way for me acknowledge everyone in this space, because more than 12,000 persons have contributed their time, money, and intellectual energy to making the Victory Fund a success. There's no doubt you each deserve equal billing.

Finally, those who deserve the most recognition are Rick Ellsasser, Kathleen DeBold, Colleen Donnelly, Charles Cox, Van Do, Dave Fleisher, Ben Boyd, and Robert Burns (our hard-working staff members past and present), plus the score of interns and volunteers who have all conspired to make me look good.

No doubt, I've missed naming names. Not properly recognizing you was my biggest fear in writing this, but I hope you will accept my gratitude in spirit.

Thanks again. ★

Late-Breaking News

We've just recommended two more highly qualified openly gay candidates — Roberta Achtenberg for Mayor of San Francisco and Sherry Harris for Seattle City Council. Former San Francisco Supervisor **Roberta Achtenberg** has stepped down from her post as Assistant Secretary for Fair Housing [HUD] to enter the San Francisco mayoral race. Roberta's nationally televised Senate confirmation hearings (complete with vicious attacks from Jesse Helms) made history as the first ever for an openly gay/lesbian candidate. Support from the national gay and lesbian community will be very important in this race because Roberta must raise an enormous amount of money in a very short time, and the contribution limit is $500 per donor. **[Election date: November 7, 1995]**

San Francisco Mayoral Candidate Roberta Achtenberg

A nationally recognized leader in the gay and lesbian and African-American communities, Seattle City Councilmember **Sherry Harris** is the nation's first and only openly lesbian African-American elected official. She serves as chair of the Council's Housing, Health, Human Services and Education Committee, and is a member of the Transportation and the Utilities and Environment Committees. She faces a tough primary challenger and the anti-gay ballot initiative will bring anti-gay voters to the polls in droves. **[Primary date: September 19, 1995]** *Watch your mail for detailed profiles of these outstanding candidates!*★

Seattle City Council Member Sherry Harris

Waybourn Steps Down

Executive Director **William Waybourn** will step down at the end of May to pursue other opportunities. In William's four years at the helm, the Victory Fund has grown from an activist's dream to the 15th largest independent PAC in the nation. With a solid foundation upon which to build, we're now moving into an exciting new phase of development — one which William feels is the perfect time to bring in new energy, enthusiasm, and ideas. The Victory Fund Board has established an executive director search committee, and William will assist in the transition process.

William has worked tirelessly to build the Victory Fund, not only as a resource for openly gay candidates, but as a means of changing the way the public perceives us.

Calling the Victory Fund donor network "the heart and soul of the organization," William credits our members for much of his success. "The Victory Fund is much larger than any one individual. Without the kind generosity of our members and their continued belief in our possibilities, the Victory Fund would never have gotten off the ground. I am proud to have played some role in getting the Victory Fund to where it is today and I am encouraged by where it can go from here."

To reach the executive director search committee, please call 202-842-8679 and ask for extension 343. ★

Victory Circle Profile: Edward S. Gould

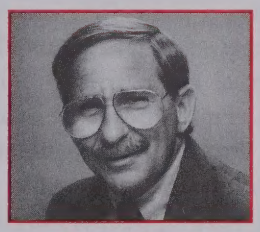
by Charles Cox

"When you lead your life openly as a gay man and are viewed by the content of your heart and character, great things can happen." For Victory Circle Member Edward S. Gould of Encino, California, this is certainly true, because great things have happened both in his life and because of his life.

Prior to beginning his career as a philanthropist, Ed developed his business skills with The First National Bank of Chicago and Citicorp. He was recently named *Outstanding Individual Philanthropist for 1994* by the southern California chapter of the National Society of Fund Raising Executives, in part for his involvement with the Los Angeles Gay and Lesbian Community Services Center and Claremont McKenna College. Since graduating from Claremont McKenna College in 1965, Ed has been an active alumnus, a member of the board of trustees, and founder of the Gould Center for Humanistic Studies. His commitment to Claremont McKenna stems from the belief that education is the cornerstone of a person's life and the humanities, in particular, are essential if people are to be truly free to contribute to society.

Ed calls his work with the Los Angeles Gay and Lesbian Community Services Center "a labor of love." This labor of love has been a part of his life for the past eight years, and he has helped the Center make the leap from fledgling organization to one that serves the needs of over 12,000 clients a month. The Center educates lesbians and gay men to have pride in themselves, and it educates the entire Los Angeles community about the vital contribution gay men and lesbians make to society.

"...the Victory Fund provides our community with the opportunity to demonstrate that we have women and men who are capable and talented leaders."



Edward Gould

By his actions, more than his words, Ed Gould educates all who come in contact with him that each person should shoulder his/her share of responsibility for improving and changing society. He is committed to the political process and believes strongly that one way to change society and its understanding of gay men and lesbians is through the Gay and Lesbian Victory Fund. It is his view, like that of the late Harvey Milk, that "the only people we can rely on are our own, and the Victory Fund provides our community with the opportunity to demonstrate that we have women and men who are capable and talented leaders."

Given his strong commitment to education, it is only natural that Ed believes that the Victory Fund Candidate Training Institute is essential to the continued advancement of the gay and lesbian community. "The training institute helps gay men and lesbians develop the skills necessary to assume leadership roles. And, when these women and men run for office and win -- like my fellow Claremont McKenna alumnus, Arizona State Representative Ken Cheuvront--they demonstrate that there is more to their (and our) lives than being gay or lesbian."

Ed's core values come from his family. His parents, especially his mother, taught him that philanthropy and service are essential for living a full and complete life. Ed's vision of philanthropy includes spending your time and using your expertise to help others. Ed's dedicated commitment to the Victory Fund is a natural extension of this vision and his firm belief that when people are viewed by the content of their heart and character, then stereotypes are broken and great things happen. ★

Insider Trading

Gay Officials Update... Although no openly gay incumbents were beaten in the 1994 elections, many retired from office. Thus we bid a fond farewell to Vermont State Rep. **Tom Fleury**, Dane County (WI) Supervisor **Richard Wagner**, Madison(WI)Common Councilmember **Ricardo Gonzalez**, Maine State Representative **Susan Farnsworth**, Oregon State Representative **Hedy Rijkin**, Laguna Beach (CA) Mayor **Robert Gentry**, Goshen (MA) Selectman **Nancy Hoff**, and Hartford (CT) City Councilmember **Susan Hyde**... Congratulations to our newest openly gay elected official, **Mike Verveer**. Mike was unopposed in his bid for the Madison (WI) Common Council seat vacated by retiring Councilmember **Ricardo Gonzalez**... San Francisco Supervisor **Susan Leal** and San Diego City Councilwoman **Chris Kehoe** had a friendly little wager over whose home team would win the Super Bowl. As a result, Councilmember **Kehoe** will ride in the San Francisco Lesbian/Gay Freedom Day Parade in June wearing a San Francisco 49ers jersey!!

Why We Elect Our Own... Dallas City Council added marital status and sexual orientation in the city's non-discrimination code. The measure was authored by City Councilmember and Victory Fund winner **Craig McDaniel**... San Mateo County Board of Education member **Richard Gordon** helped spearhead the successful effort to include domestic partnership language in teachers union contracts... California Assemblymember **Sheila Kuehl** introduced legislation to protect students in public schools, colleges and universities from anti-gay discrimination... The Rhode Island House of Representatives voted to add sexual orientation as a factor that cannot be considered by individuals or institutions offering employ-

continued on page 6

Insider continued from page 5

ment, housing, credit and public accommodations. State Senator **Will Fitzpatrick** is now spearheading the effort to pass the bill in the Senate... Washington State Senator **Cal Anderson** introduced a bill prohibiting discrimination against gay men, lesbians and bisexuals in employment, in credit, insurance and real estate transactions, and in granting access to public spaces... State Representative **Glen Maxey** introduced a gay civil rights bill in the Texas legislature. Glen does not expect success this session, but feels the bill will serve as a building block in the process of winning gay rights in Texas... When the Laguna Beach City Council refused to endorse the city's second annual Pride Weekend, Former Mayor **Robert Gentry** and School Board Member **K Turner** collected signatures on petitions asking the council to reconsider its position... Albany (NY) Alderman **Keith St. John** is supporting a bill to create a domestic partnership registry at City Hall... Oregon State Representative **Kate Brown** is co-sponsoring a comprehensive civil rights bill prohibiting discrimination on the basis of sexual orientation...When New York State Attorney General Dennis Vacco removed sexual orientation from a list of categories that merit protection from discrimination, Assemblymember **Deborah Glick** called the decision "despicable, but not surprising." Victory Fund members will recall how Vacco and his supporters gaybaited our recommended candidate **Karen Burstein** throughout his campaign for the seat... **Kathleen Malloy**, co-chair of Nashville's Gay and Lesbian Coalition for Justice has been appointed to the city's Human Relations Committee... Quote of the month: "Newt Gingrich

continued on page 7

Running Against "Gay-Friendly" Candidates

by New York State Assemblymember Deborah Glick

The increase in the number of openly lesbian and gay elected representatives in the last five years has been astonishing — paralleling the increase in political clout of our whole community. It is a testament to our strength and increased organizational and political effectiveness that our community is at a point at which we can enter the long-standing debates about electoral representation. We have demonstrated our enormous fundraising capacity, run winning campaigns, and become a force to be reckoned with across a broad spectrum of issues and geographic areas. It is exciting that we are now in a position to discuss such sophisticated issues as whether or not to run against candidates who are not all bad – specifically candidates who are "gay-friendly."

The issue of gay-friendly elected officials is particularly relevant as we seek to run more and more lesbian and gay candidates who can actually win. More lesbians and gays live in urban centers like San Francisco, New York, Los Angeles, Seattle, and Atlanta, or in liberal/progressive communities like Ann Arbor, Northampton, and Madison. Part of the dilemma is that in more liberal communities, people already in office often mirror our positions on many issues. Current office holders may be viewed as leaders on some of the most important battle fronts — reproductive freedom, lesbian and gay civil rights, funding for AIDS, domestic partnership, and bias-motivated violence.

If we are to be involved electorally, we must ensure that politics and empowerment supersede sentimental impulses.

If the community is already represented by a person who supports these positions, is there a compelling case for change? I would argue that there is, for a variety of reasons. First, the officeholder may not be providing the best representation possible or may vote appropriately on issues but not act as a strong leader or advocate for them. In addition, we must keep the electoral process vibrant. No elected official has the right to hold a seat for as long as she wishes. Office holders must seek re-election by residents of their districts. And the process of seeking re-election is a good one. It forces candidates to constantly reach out to their constituencies. If a candidate "writes off" the lesbian and gay community because an open lesbian or gay man is running against them, that tells us something about that person.

In seats with long-time incumbents, there will be many people within the general community who have been waiting for an opportunity to run for office. In 1990, when I decided to run for the New York State Assembly, I began my race by challenging a 36-year incumbent. While he had been the prime sponsor of the lesbian and gay civil rights bill for 15-20 years, the bill was never actively pursued. His positions reflected the liberal nature of the district, but he was no longer a force for change. He decided mid-race to retire and a whole new group of candidates entered the field, most of whom were also liberal. A field will rarely be empty. But we cannot wait forever to empower ourselves.

It is very difficult to run against an incumbent. It is difficult to get your name out, difficult to raise money, and difficult to win. However, lesbians and gays have a slight advantage. Many in our community have always been electoral. We have provided creative energy and troops for many campaigns. We have provided a strong base of financial support for a variety of gay-friendly can-

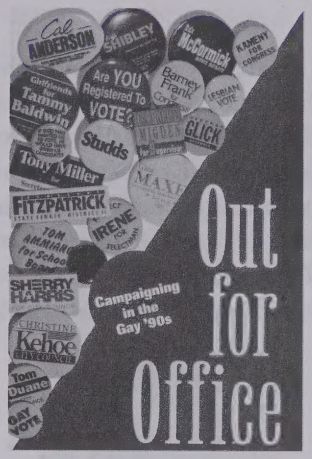
continued on page 8

Deborah Glick

Out for Office Gets Rave Reviews

Our political resource directory, ***Out for Office: Campaigning in the Gay Nineties***, has received highly favorable reviews in straight and gay publications — including *Campaigns and Elections*, *Dallas Morning News*, and *Legal Times*. The 304-page book, which *Lambda Book Report* calls the "Most-Likely-to-Be-Dog-Eared-and-Highlighted of any recent gay release," was also nominated for an American Library Association Gay and Lesbian Book Award. ***Out for Office*** excerpts have been featured in newspapers nationwide and are included in a new publication, ***How to Win: A Practical Guide for Defeating the Radical Right in Your Community***. This 250-page manual is a collaborative effort of the Radical Right Task Force, a national network of which the Victory Fund is an active member.

We are working hard to make these useful books available to prospective candidates and campaign managers, political clubs, schools, and libraries around the country. If you would like to order ***Out for Office*** or ***How to Win***, or would information on donating copies to local groups, please call Kathleen at 202-VICTORY. ★



"Most-Likely-to-Be-Dog-Eared-and-Highlighted of any recent gay release,"
Lambda Book Report

Local Level Clout continued from page 3

When I joined the Local Steering Committee here in Los Angeles, it was one of the first ever. Now Victory Fund members are forming Local Steering Committees in communities across the country — and you don't have to be wealthy to start or participate in a Victory Fund Local Steering Committee. I'm a grassroots kind of guy, and the Local Steering Committee has given me the opportunity to really make a difference. As a committee member, my personal goal is to enroll one full Victory Fund Member per month. To my pleasant surprise, in asking people to join I have never been turned down. I have had a few "maybe later's," but it has been an easy follow-up to get them to join. I also find that even though some potential members I approach cannot join the Victory Fund at that time, I can use the opportunity to educate them about the Victory Fund's political strategy. So, besides building clout for our candidates, my work on the committee has been a great way to teach my friends and colleagues about the necessity of electing our own.

In addition to recruiting new members and educating people about the important work of the Victory Fund, members of our Local Steering Committee have been instrumental in raising funds for Victory Fund recommended candidates, including our latest winners Zeke Zeidler and Jeff Horton. I have also had the pleasure of enlisting several of my friends to join the steering committee, thereby *really* increasing our power.

Belonging to a Victory Fund Local Steering Committee is a great way to build clout at the local level and make a real difference in our political future. To join a Local Steering Committee or start your own, call the National Office today. ★

Former KOOL cigarette man **Steve Tyler** *has worked in film, theater and television, and appeared in over 50 commercials. He is co-founder of Playwrights' Arena Theatre in Los Angeles and has garnered six Drama-Logue and two NAACP awards.*

Insider continued from page 6

has one of the most anti-gay records in the Congress and he has been one of the most energetic homophobes. By 'toleration' he means no hitting." U.S. Congressman **Barney Frank**.

Members in the News... Deputy U.S. Secretary of Commerce and Victory Circle member **Bruce Lehman** was named "Lawyer of the Year" by *The National Law Journal*... Victory Circle member **Jim Hormel** has been named a delegate to the 51st United Nations Commission on Human Rights... Victory Fund Boardmember **Carla Wallace** and her lover **Lisa Doyle** were among the 25 protesters arrested at the Louisville (KY) City Hall following the defeat of an employment nondiscrimination bill... Victory Circle member **Terry Watanabe** was profiled in the "Up & Comers" section of *Forbes* magazine... Victory Circle member **Dee Mosbacher**'s film "Straight from the Heart" garnered an Oscar nomination for best Short Documentary Film... Victory Fund Boardmember **Mary Celeste** and members **Rick Yung** and **Sue Anderson** were among the Colorado community leaders who attended a private luncheon with President Clinton at the Colorado Governor's mansion... Victory Circle member **Tom Stoddard** was honored by the establishment of the nation's first law school fellowship devoted to gay rights. The Tom Stoddard Fellowship will be awarded to a New York University School of Law third-year student who wishes to do legal research with a public interest organization... Fort Lauderdale's **David Stack** is the newly elected President of the Dolphin Democratic Club, Broward County's oldest and largest gay and lesbian political organization... Atlanta attorney, priest and philanthropist **J. Robert Brown** was included in the new edition of *Who's Who in America*... **Rick Cendo** is the newly elected Chair of Equality Colorado. ★

Victory Fund Bytes
by Van Do

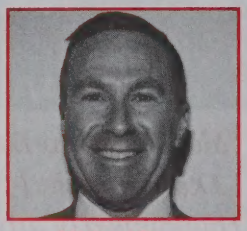
You can reach the Victory Fund on America Online (AOL) or via the Internet (victoryf @aol.com). VictoryFund infor-mation, updates, and late-breaking news are available in the Community Organization sec-tion of AOL's Gay and Lesbian Community Forum, or through the Internet at the Queer Re-source Directory (QRD).

You'll soon be able to check out the latest happenings at the Victory Fund — with a brand new look and accompanying visuals — via the Internet's World Wide Web. Please contact your Inter-net provider or online service to see if they offer the capability to go "web surfing." Prodigy and Compuserve already offer their subscribers access to the World Wide Web; AOL-users can look forward to Web access this summer. Please contact me at the Victory Fund office for the exact address of our Web location — technically known as a World Wide Web home page. For additional details about the World Wide Web, America Online, the Internet, or to be added to the Victory Fund's electronic mailing list, please contact me at (202) 842-8679 or victoryf@aol.com. ★

Operations Manager
Van Do

Now On Board: Bauer, Cothran

Michael Bauer, Paul Ellis Cothran, Cathreen Godre, Steve Habgood, Nekki Shutt, and Ken Wolf are the newest additions to our national Board of Directors. They replace retiring board members **Fred McCall-**



Michael Bauer

Perez, Stephen L. Wood, Joe Steffan, Tom Stoddard, Jeff Gibson, and **Tom Reed**.

Chicago businessman **Michael Bauer** is the owner of Espiritu & Associates, which specializes in steno-graphic reporting services. Prior to starting his own firm, Michael worked for Bell & Howell, AM Interna-tional, American Hospital Supply Corporation, and the law firm of Williams & Jensen in Washington, DC. He is co-chair of the board of directors for IMPACT and served as treasurer and finance chair for Victory Fund candidate Tom Chiola's successful race for Cook County Court.

Paul Ellis Cothran has been active in New York's gay and lesbian community for close to 20 years. He served as Development Di-rector of Lambda Legal De-fense and Education Fund and as Co-Founder and President of the AIDS Treatment Data Network. As Director of Corporate

Paul Cothran

and Foundation Relations for Pace University, Paul cultivates and solicits grant support from local, na-tional, corporate, and foun-dation prospects. Prior to his work with Pace, Paul was Development Director for Fordham University and National Medical Fellow-ship.

Former Victory Fund recommended candidate **Cathreen Godre** is an active member of the Madison [WI] gay and lesbian com-munity. Before entering pri-vate practice as a criminal attorney, Cathreen was an associate attorney with a lo-cal law firm. Chosen by a panel of Dane County judges to participate in the *Guardian Ad Litem* Project, she represented children in abuse cases. Prior to moving to Madison, Cathreen at-tended law school in San Francisco and worked with the Bay Area Lawyers for Individual Freedom.

Cathreen Godre

Running Against continued from page 6

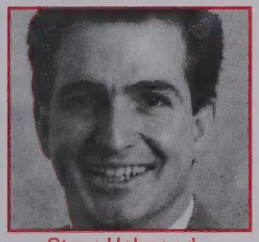
didates. It is now our chal-lenge to tap these resources and channel this energy into the election of openly les-bian and gay candidates.

If we are to be involved electorally, we must ensure that politics and empower-ment supersede sentimental impulses. We cannot rely on the kindness of others or become satisfied with any-thing less than the best pos-sible representation or any-one less a strong and dynamic leader. As we grow and gather strength, we must use our power in all of the ways that other seg-ments of the population do. In politics, this means run-ning for office – running for as many seats as we see fit and in as many races as we feel appropriate. ★

New York State Assembly-member Deborah Glick was first elected to the state leg-islature in 1990.

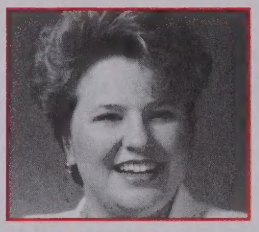
Godre, Habgood, Shutt, and Wolf

Public relations consultant **Steve Habgood** is the founder and President of SourceOne Marketing and Public Relations, a Houston-based firm that provides Marketing and Public relations servies to lesbian and gay businesses and product lines. Prior to starting SourceOne, Steve served as Vice President of Marketing and Public Relations with US NUVO, Inc., and as Associate Director of Public Relations for Baylor University Medical Center. He is a founding board member for ARETE, a community-based fundraising organization in Dallas, and is actively involved in the American Cancer Society and the Human Rights Campaign Fund Black Tie Dinner.



Steve Habgood

Nekki Shutt, a graduate of the Victory Fund's Candidate Training Institute, is in her last semester at the University of South Carolina School of Law. Following graduation she will join a law firm in Columbia, SC. Prior to law school, Nekki worked for The Seibels Bruce Insurance Companies, first as a communications specialist and then as a personnel recruiter. She is a member of the Gay and Lesbian Business Guild, South Carolina Pride, and is actively involved in the United Way and March of Dimes.



Nekki Shutt

Ken Wolf, a former Victory Fund recommended candidate for the Fort Lauderdale City Commission, provides marketing and public relations services for corporations including Mazda Motors of America, Johnson and Johnson and Pfizer Pharmaceutical. A former public relations executive at the national firm of Hill and Knowlton, he also served on the Florida steering committee for the Clinton/Gore campaign and as South Florida coordinator for Lawton Chiles' 1990 campaign for governor. Ken is also active in many Broward County civic, community, and nonprofit organizations. ★

Ken Wolf

Training Institute Update

In less than two years of operation, the **Victory Fund Training Institute** has won rave reviews across the country. The intensive non-partisan training program is open to qualified gay and lesbian leaders who are seriously considering entering the electoral arena. Its goal is to help openly lesbian and gay candidates and campaign managers acquire the skills they need to run winning races.

The Victory Fund is committed to ensuring that participants reflect the diversity of the gay and lesbian community. Of the 350 Institute graduates to date, 48 percent are women and 23 percent are people of color. Among the training alumni are California State Assemblymember **Sheila Kuehl**, Cook County (Chicago) Court Judge **Tom Chiola**, San Diego Municipal Court Judge **Bonnie Dumanis**, Dade County (Miami) Court Judge **Victoria Sigler**, and Human Rights Campaign Fund Executive Director **Elizabeth Birch**. In addition, 45 of the top leaders in the nationwide fight against anti-gay ballot initiatives have attended the Training Institute.

The next Victory Fund Training Institute is scheduled for July 28-30 in Oakland, CA. For more information, or to request an application, potential candidates and campaign managers should call Training Coordinator Dave Fleischer at (718) 230-9865. ★

Thank You AT&T !

The Victory Fund would like to express its gratitude to our newest corporate friend, AT&T. Their generous support will help underwrite the activities in conjunction with the upcoming White House meeting with gay and lesbian elected officials. To express your appreciation for AT&T's commitment to our community, please contact AT&T's Diversity Manager for Law and Government, Daniel V. Sullivan. You can write him at 32 Avenue of the Americas, Room 1446A, New York, New York 10013 or call him at 212-387-5032.

Lite BEER

White House to Meet with Gay Officials

The White House has set a date for the first meeting between lesbian and gay elected officials and senior Administration officials. According to San Francisco Supervisor **Susan Leal**, who is the official liason between the White House and openly gay officials, the historic event will take place at the White House on Tuesday, June 13th. On the evening before the meeting, the Victory Fund will sponsor a cocktail reception honoring the meeting participants.

If you plan to be in the Washington-area and would like to receive an invitation to the reception, please contact Ben at the National Office. ★

Supervisor Susan Leal is the White House Liaison

All the News that's Fit to Clip...

If you see a story about the Victory Fund, a Victory Fund member, or one of our recommended candidates, please send a copy to the National Office. ★

Current Events

by Ben Boyd

Ben Boyd, Michael MacIntyre, and Tracy Thorne in Key West

Since our last newsletter, we've had some of our most successful events ever. In February, Board Member and Political Committee Chair **Andrew Barrer** hosted an appreciation event for all renewed members in the Washington [DC] area. Over 100 members enjoyed Andrew's hospitality, along with our Board of Directors, openly gay and lesbian Administration appointees, Rhode Island State Senator **Will Fitzpatrick,** and the Board of Directors of LLEGO, the national Latino gay and lesbian organization.

On March 18, the Victory Fund helped host the annual dinner of the Ohio Human Rights Bar Association. The highlight of the evening was a speech by former recommended candidate **Karen Burstein**. Many thanks to **Mary Jo Hudson**, who guided our involvement on the local level.

On March 24, the Key West community embraced our organization at a sunset cocktail party at Alexander's Guest House. Thanks to hosts **Michael Dively**, **Michael Ingram**, and **Michael MacIntyre** (no, you did not have to be named "Michael" to attend!), this vibrant gathering of friends radiated energy and enthusiasm for our work. The keynote speaker Lieutenant **Tracy Thorne** USNR, inspired over forty guests to become members.

Then on March 29, Victory Fund Co-Chair **Joy Tomchin**, Boardmember **Paul E. Cothran**, and our New York Steering Committee sponsored a reception honoring Victory Circle members **Vivian Shapiro** and **Fred Hochberg**. Hosted by our Victory Circle member **Donald E. Strange**, the well-attended soiree featured special guests **Karen Burstein**, New York Assemblymember **Deborah Glick**, and Clinton appointee **Richard Socarides**. Kudos to Don and the New York crew for the great success.

We ended the month in Texas with a private dinner at Houston's La Tour d'Argent, hosted by Victory Circle members **John Littlejohn**, **Phil Lacy**, **Arthur Goodrich**, and **Richard Munisteri**. Diners talked politics with Dallas Board Member **Steve Habgood** and Founding Co-Chair **David Mixner**, who was taking a break from his book-writing project. Our friends in Houston also held an April Fool's Day reception for "twenty-somethings," which resulted in ten new full members and a new Victory Circle member. Special thanks go to John Littlejohn for his belief in the Victory Fund and his generous matching grant.

On April 14, former boardmember Dr. **Fred McCall-Perez** hosted a quiet Victory Fund evening in his Miami home. Many of our Southern Florida members were on hand to meet boardmember **Ken Wolf** and **Stephen Herbits** of the House of Seagram.

Finally, on May 7, our Denver members enjoyed the annual "International Brunch" at the beautiful mountainside home of Victory Circle members **Joe Spotts** and **Michael Layton**. Current recommended candidate **Carole Migden** wowed the crowd with her

continued on page 11

Ellen Goodman Joins Staff

A warm welcome goes to Ellen Goodman, who has joined the Victory Fund staff as major gifts director. She will coordinate activities for members at the Victory Circle, Victory Council, and Victory Cabinet levels, and assist full members who want to upgrade their membership status.

Ellen has experience in business development, marketing, community development, and personnel training. She is the former training director for a national cosmetics company, and as owner of the firm's most successful franchise store, she managed a staff of 10 and an operating budget of $225,000. Prior to running her own business, Ellen managed Washington area accounts for another cosmetic firm, supervising 30 employees and a budget of $600,000. A long-time activist, Ellen has been a successful fundraiser for the Human Rights Campaign Fund, the Victory Fund, and the National Minority AIDS Council, securing both individual and corporate contributions and underwriters. *If you'd like more information about our major gifts program, please call Ellen at 202-842-8679.* ★

HOW THE GAY AND LESBIAN VICTORY FUND WORKS

The Victory Fund is a national network or donors dedicated to electing qualified openly gay candidates. Individuals join the network by contributing $100 to the Victory Fund and pledge to make contributions of $100 each to two recommended candidates. Members are informed about recommended candidates in periodic candidate profiles. Members choose which candidates to support, and when. Contributions are made payable directly to the candidates' campaigns, but sent to the Victory Fund where they are combined for massive show of community support.

GAY AND LESBIAN VICTORY FUND *Joining or Giving More*

I want to help openly gay and lesbian candidates win election to public office. I agree to make a membership contribution of $100 or more, and to make additional contributions of $100 or more to my choice of at least two gay or lesbian candidates recommended by the Victory Fund. Please send me the newsletter and candidate profiles.

Please make me a member of the donor network:
○$100 ○$250 ○$500 ○$1,000 ○Other$_____

I am already a Victory Fund member, enclosed is an additional contribution of $_____.

○Check payable to Victory Fund enclosed.

Please charge my: ○Visa ○MasterCard ○American Express

Card#:_____

Exp. Date:_____

Name:_____

Address:_____

_____

City, State Zip:_____

Because your contribution will help elect political candidates, it is not tax deductible.

Events cont. from page 10

enthusiastic endorsement of the Victory Fund and its work. Credit for this fabulous event goes to Joe, Michael, Carole, Boardmember **Mary Celeste,** and the hardworking Denver Steering Committee.

As you can see, we've been doing everything we can to get the Victory Fund message to as many people as possible – and with good reason. To meet the challenges of the upcoming 1996 election cycle, we need to increase our membership as never before. One way to accomplish that is to showcase the Victory Fund at member-sponsored events around the country.

I hope you will consider assisting our outreach program by hosting a local Victory Fund event. If you and your friends would like to find out more, please call me at 202-842-8679. ★

Candidates At-A-Glance

David Kessler
Los Angeles Community College Board
June 6 election

Jonathan Wilson
Des Moines School Board
September 5 election

Sherry Harris
Seattle City Council
September 19 primary

Tina Podlodowski
Seattle City Council
September 19 primary

Larry Bagneris
Louisiana House of Representatives
October 21 primary

Roberta Achtenberg
Mayor of San Francisco
November 7 election

Carole Migden
California State Assembly
March 1996 primary

Candidate Contributions to Date

$1,052,973

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THE NATIONAL GAY & LESBIAN NEWSMAGAZINE

THE Advocate

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Not Lifestyle.

To subscribe call 1-800-827-0561

GAY AND LESBIAN VICTORY FUND

RUN AND WIN

The Candidate Training Institute

Openly gay and lesbian candidates and campaign managers have critical concerns: How sexual orientation helps and hinders their campaigns. How to **mobilize** and **unite** their local communities while reaching out to the public at large. How to **overcome** the barriers that traditionally exclude newcomers from the electoral arena and public life. How to tap into the **national fundraising network** dedicated to electing gays and lesbians to office. How to fight back against the national network of extremists working to defeat them.

The **Gay and Lesbian Victory Fund's Candidate Training Institute** will help you address the challenges and seize the opportunities of running an "out" campaign for elective office. The Institute will **empower** you to fight back effectively against extremists on the Right, vigorously contest anti-gay initiatives, and take the **offensive** by launching your own successful candidacy.

The Institute is an intensive, three-day training designed specifically for announced or potential openly gay and lesbian candidates, as well as experienced or first-time managers who want to run their campaigns.

Our mission

- ★ ***To elect a diverse group of gay and lesbian candidates to public office.***
- ★ ***To create a corps of talented campaign professionals who run smart, winning campaigns.***
- ★ ***To encourage team-building and partnership among potential candidates and managers.***

Staff and speakers

The **Victory Fund Candidate Training Institute** is directed by David Fleischer, a seasoned New York campaign professional with more than ten years of experience as a campaign manager and political organizer and trainer. Fleischer is joined by the Institute's faculty of openly gay and lesbian elected officials, Victory Fund staff and experienced campaign professionals.

The curriculum

Each three-day training institute offers cutting-edge instruction focused on the skills and strategies needed to run a winning campaign:

- ★ **Electoral organizing:** How to build the broad base of support you need to win... mobilize and make the best use of volunteers... win over undecided and persuadable voters.
- ★ **Fundraising:** Where the money is and how to get it... cultivating a reliable donor base and getting the most out of it.
- ★ **Communication and Message:** How to handle the issue of sexual orientation without becoming a "single-issue candidate".... elevating your public speaking skills to the next level.
- ★ **Campaign Planning and Strategy:** Evaluating your readiness to run... crafting a real campaign timetable and budget...making best use of your time and resources.

Tuition

The **Victory Fund Candidate Training Institute** is underwritten by members of the Victory Fund and its Victory Circle of major donors. As a result of their generosity, tuition is $250 and a limited number of partial scholarships are available. Travel and meal expenses are additional. Tuition is due upon acceptance to the Institute.

The Gay and Lesbian Victory Fund

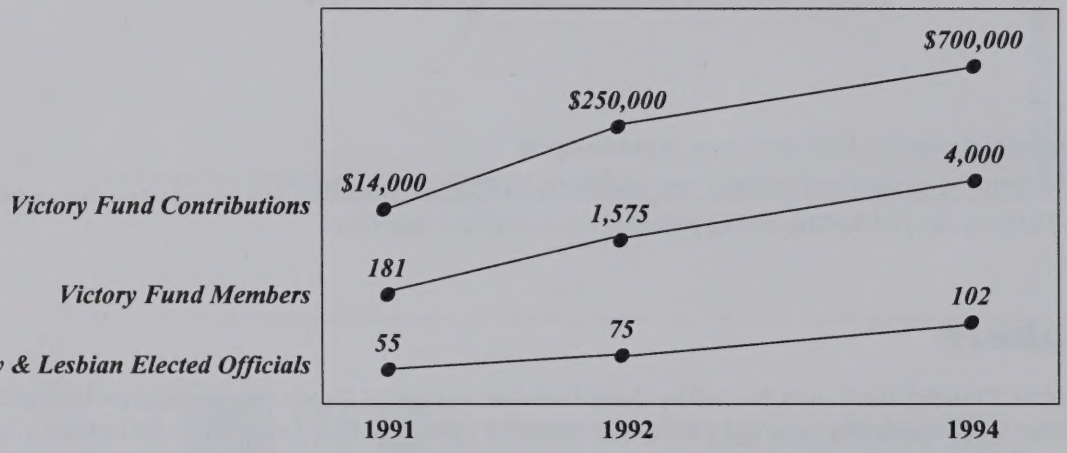
The **Gay and Lesbian Victory Fund** was created in 1991 to maximize the **political empowerment** of gays and lesbians at the local, state and national level.

The Victory Fund pursues its mandate in two key ways. First, through our donor network, the Victory Fund has generated over $700,000 in direct contributions to the campaigns of qualified openly gay and lesbian elected candidates.

Second, through its support of the **Candidate Training Institute**, the Victory Fund maximizes the political resources available to help gays and lesbians seek and win elective office.

Since the Victory Fund was founded, the number of openly gay and lesbian elected officials nationwide has increased by 200% - from a total of **55 in 1991 to 102 in 1994**.

In just three years, Victory Fund membership has increased from 181 in 1991 to 4,000 in 1994. During that same period, Victory Fund contributions help increase the number of openly gay and lesbian elected officials from 55 to 102.



Membership in the Victory Fund

Victory Circle members contribute $1,000 or more annually to help build the Victory Fund donor network and increase political resources available to candidates. Members of the Victory Circle receive special benefits and information.

Full members join the Victory Fund donor network for $100 or more a year and pledge to make a contribution of $100 to at least two Victory Fund recommended candidates.

Associate members support the Victory Fund's network building and political work with contributions of $35 or more.

All members receive regular mailings of detailed candidate profiles to assist in choosing which candidates to support. Contributions are payable directly to the member's chosen campaigns, but are mailed to the Victory Fund where they are combined with those of other members as a show of political clout. Members also receive our quarterly newsletter, ***Victory***.

Upcoming trainings

All Candidate Training Institutes run Friday through Sunday from 9 a.m. to 6 p.m. Call 202-VICTORY for dates and locations of upcoming Institutes.

Applying to the Candidate Training Institute

Complete the form below and mail or fax (202-289-3863) to the Victory Fund. Applications must be received no later than three weeks prior to an Institute. To ensure that each Institute provides the most effective, hands-on training possible, enrollment is limited.

With this application, please include (1) a resume; (2) a letter describing all previous electoral and/or campaign experience; and (3) a 100-word statement explaining why you wish to participate in the Institute.

Please indicate your party affiliation:
O Republican
O Democrat
O Other _____

Please indicate if you are applying as:
O An announced candidate
O A prospective candidate
O A campaign manager

Applicant's Agreement:
I understand that this application does not guarantee admission to the Candidate Training Institute. If admitted, I agree to attend all workshops in their entirety. I also understand that admission to the Institute does not imply any future Victory Fund recommendation or offer of support.

Signature _____ Date _____

Joining the Gay and Lesbian Victory Fund

O ***I want to help elect candidates we can count on. Here's my contribution to make me part of the Gay and Lesbian Victory Fund.***
O$100 O$250 O$500 OOther $_____

Members contribute $100 or more each year, and pledge to make at least two $100 contributions to recommended candidates.

O ***I want to do even more by joining the Victory Circle:*** O$1,000 O$2,500 O$5,000 OOther $_____

Name _____
Address _____
City, State, Zip _____

O Check enclosed*
O Please charge my: O Visa O MasterCard O Discover
Account# _____
Expiration date _____
Signature _____

**Please make your check payable to the Victory Fund and return it to us at 1012 14th Street, NW, Suite 707, Washington, DC 20005. Because your Victory Fund contribution will help elect political candidates, it is not tax deductible.*

☆☆☆☆☆☆☆☆ **Gay and Lesbian Victory Fund Candidate Training Institute** ☆☆☆☆☆☆☆☆

What our elected officials say about the Gay and Lesbian Victory Fund

"I'm proud to be the first openly lesbian African-American elected official in the country. But I don't want to serve alone. The Victory Fund helps our community win more elections sooner, and we've got no time to lose."

-Sherry Harris, Seattle (WA) City Council

"Whether you're a first-time campaigner or a savvy veteran, the Victory Fund can help you acquire the skills you need to seek and win elective office — just the way it did for me."

-Glen Maxey, Texas State Legislator

"Running for office as an openly lesbian or gay candidate is one of the greatest things you can do for your country, your community and your own self-respect. The Victory Fund and its Training Institute are an invaluable resource for anyone contemplating a political campaign."

-Gerry E. Studds, U.S. Representatives (D-MA)

Remarks from Candidate Training Institute graduates

"The kind of expertise offered in this workshop can move our communities forward politically in a dramatic, almost generational sense."

"It demystified the process — made one feel capable to do it — empowering."

"The excellent presentation dispelled many bits of misinformation I have collected over time about the best way to win a political office."

"This training is necessary if we are going to get qualified lesbians and gay men elected."

_____

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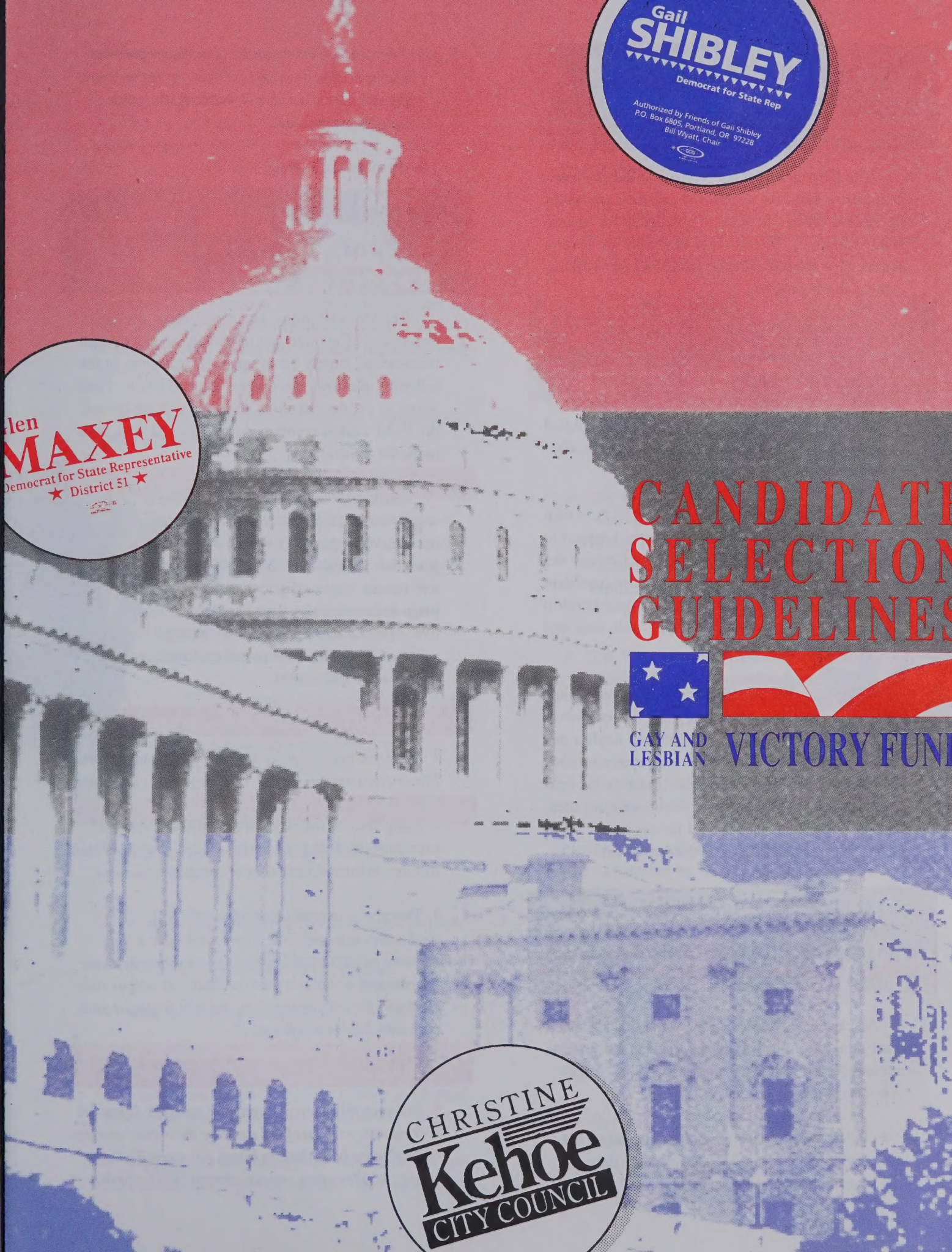
Place Stamp Here

GAY AND LESBIAN **VICTORY FUND**

1012 14th Street NW, Suite 707
Washington, DC 20005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CHRISTINE
Kehoe
CITY COUNCIL

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_____

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Place Stamp Here

GAY AND LESBIAN **VICTORY FUND**

1012 14th Street NW, Suite 707
Washington, DC 20005

VICTORY FUND SUPPORT AND ELIGIBILITY

The Gay and Lesbian Victory Fund provides political and financial resources to qualified candidates for elective office. In order to be eligible for Victory Fund support, candidates must meet specific criteria and submit a detailed narrative addressing the questions outlined in this pamphlet.

Most candidates who meet the basic Victory Fund criteria will be considered eligible for certain Victory Fund **political** resources. The Victory Fund rarely provides direct financial assistance to any candidate or campaign. Rather, we **recommend** especially qualified candidates to members of our donor network after rigorous screening and careful evaluation.

Donor network members may then, at their own discretion, choose to provide financial support to recommended campaigns through the Victory Fund, in a manner consistent with Victory Fund membership guidelines and applicable state and federal law.

The provision of any recommendation, service or resource by the Victory Fund to a candidate or campaign in no way implies any further relationship, commitment or guarantee of additional assistance. The Victory Fund reserves the right to revoke, refuse or otherwise withdraw our recommendation or support at any time and for any reason, based on the principles and criteria established herein.

BASIC CANDIDATE CRITERIA

All candidates considered for Victory Fund support must meet the following basic criteria, and provide relevant documentation upon request:

★ Be openly gay or lesbian;

★ Publicly endorse the Federal Gay/Lesbian Civil Rights Bill, and similar state and local anti-discrimination laws or legislation;

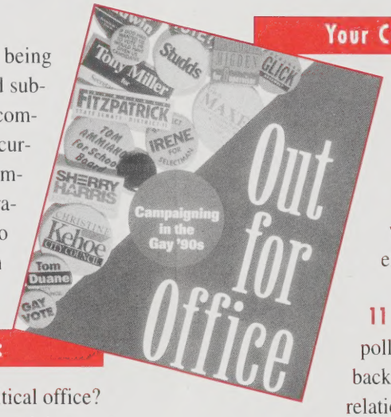
★ Advocate aggressive public policies and positions relevant to AIDS research, education and treatment; gay and lesbian health and wellness; and women's reproductive freedom;

★ Demonstrate electoral viability.

CANDIDATE AND CAMPAIGN PROFILE

Recommendations are made after thorough evaluation of all relevant candidate and campaign information, largely based upon the responses to the following questions. Because the scope of Victory Fund resources and the size of our donor network are limited, the Fund cannot recommend every candidate who meets the above criteria.

Candidates and campaigns interested in being recommended for Victory Fund support should submit detailed responses in written form or on computer disk. Applications should also include a current resume, copies of press clippings and campaign literature, and a short biographical narrative. The Victory Fund reserves the right to solicit additional information and confirmation from independent sources.



Political and Professional Background:

1 Have you ever officially sought or held political office? *Please give complete details, including offices and dates.*

2 Fully describe the extent of all additional political experience, including service as a campaign or party staff member, volunteer, fundraiser or consultant.

3 Describe your most notable strengths and weaknesses as a candidate. *Thoroughly address any personal or professional circumstances which may have the potential to threaten your candidacy, as well as your strategies for overcoming them. Include driving records, civil suits, bankruptcy filings, etc.*

Your Race:

4 For what office are you currently running? *If you are seeking state or local office, describe the current makeup of the elective body (library board, city council, state senate, etc.) for which you are running. If a judgeship, please include a copy of all sections of the local judicial canon of ethics dealing with campaigning for office.*

5 What are the dates of the special, primary, runoff and/or general elections for this office?

6 Describe the demographics and past voting behaviors of your district, and how they impact your ability to win. *Explain in detail, and include poll data if available.*

7 Provide detailed descriptions of your primary and general election opposition, including incumbents and any other candidates who are officially or potentially involved in this campaign. *Address both favorable and unfavorable aspects of their candidacies.*

8 What endorsements have you and your opponent(s) sought and/or received?

Your Campaign:

9 Describe the present and anticipated structure of your campaign organization, including paid and volunteer staff positions.

10 Who is your campaign manager, and what is his or her previous campaign experience?

11 What consultants have been hired for media, polling and/or fundraising? Please describe their background, experience and extent of their relationship to your campaign.

Your Strategy:

12 What is your campaign plan and strategy for winning?

13 Which demographic groups will you target, and how?

14 What is your campaign theme or message?

15 What issues will you emphasize?

Your Campaign Finances:

16 What is your budget for both the primary and general elections? *Include detailed expense and income budgets.*

17 Describe your fundraising plan. *How much have you raised to date, and from what sources? How much can you raise from individual donors? How much cash do you have on hand?*

18 How much money have you raised in past campaigns, and of what relevance is that experience to this current campaign?

19 What are the individual and corporate spending limits for this race? *What are the maximum individual and corporate campaign contributions allowed by law?*

IMPORTANT PLEASE NOTE

★ Meeting the Victory Fund's criteria does not guarantee Victory Fund recommendation.

★ The Victory Fund does not recommend incumbents unless their re-election is in jeopardy through no fault of their own. If you are an incumbent applying for recommendation, please include a detailed narrative explaining how your re-election is threatened and how you intend to respond.

★ The Victory Fund does not recommend one viable openly gay or lesbian candidate over another in a primary or general election campaign.

Please send completed application along with all support materials to:

GAY AND LESBIAN VICTORY FUND
Political Services Coordinator
1012 14th Street NW, Suite 707
Washington, DC 20005

For additional information, please call the Victory Fund at 202-842-8679.

MORE ABOUT THE GAY AND LESBIAN VICTORY FUND

The mission of the Victory Fund is to help qualified openly gay and lesbian candidates overcome obstacles which have historically denied them fair and equal political opportunities. Victory Fund services include:

- ★ **Recommendation** of qualified candidates to members of our donor network, who may choose to make contributions through the Victory Fund to such candidates in a manner consistent with applicable federal, state and/or local laws;
- ★ **Leadership training** seminars for qualified candidates and prospective campaign staff members;
- ★ **Political resources** including training manuals and support materials; directories of and referrals to professionals who provide services to gay and lesbian campaigns; strategic political research and analysis; and limited forms of technical assistance and counseling.

How It Works:

Individuals join the Victory Fund with contributions of $100 or more annually, and they agree to make additional contributions of $100 or more to their choice of at least two recommended candidates during each election cycle.

Since its inception in May 1991, the Victory Fund donor network has generated more than $500,000 for our recommended candidates. Membership in the Victory Fund is now more than 3,500 nationwide.

The Victory Fund is an independent, nonprofit, nonpartisan, nonconnected political action committee recognized by and registered with the U.S. Federal Elections Commission and verified by an annual independent audit. Additional information about our activities is a matter of public record and is available upon request.

Photos courtesy of Tom Tyburski, Doug Hinckle and Patsy Lynch.
Editorial and Design by Eidolon Communications.

EXAMPLES OF VICTORY FUND CANDIDATE CONTRIBUTIONS

Tammy Baldwin
Wisconsin State Assembly
Contribution: $14,035

Jackie Goldberg
Los Angeles (CA) City Council
Contribution: $17,000

Sherry Harris
Seattle (WA) City Council
Contribution: $14,000

Glen Maxey
Texas House of Representatives
Contribution: $20,825

Gail Shibley
Oregon House of Representatives
Contribution: $24,800

Gerry Studds
U.S. House of Representatives (D-MA)
Contribution: $52,767

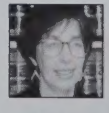
Shelley Gaylord
Madison (WI) Municipal Court
Contribution: $6,300

Christine Kehoe
San Diego (CA) City Council
Contribution: $22,522

Craig McDaniel
Dallas (TX) City Council
Contribution: $5,295

Michael Nelson
Carrboro (NC) Board of Alderman
Contribution: $12,540

Tom Roberts
Santa Barbara (CA) City Council
Contribution: $5,667



Marilyn Shafer
Manhattan (NY) Civil Court
Contribution: $10,533

Wally Swan
Minneapolis (MN) Board of Estimate
Contribution: $3,308

GAY AND LESBIAN VICTORY FUND

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1012 14th Street, NW
10th Floor
Washington, DC 20005
202.842.8679 (Voice)
202.289.3863 (Fax)
victoryf@aol.com.(email)

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October 16, 1995

Ms. Aida Rentas
1004 Eden Avenue SE
Atlanta, Georgia 30324

Dear Aida,

Thank you for your interest in the Gay and Lesbian Victory Fund and its board of directors.

Since you have already been introduced to the Victory Fund via our Candidate Training Institute and our goal of increasing the number of qualified openly lesbian and gay elected officials, I am enclosing additional information for your consideration. The packet contains recent newsletters, candidate profiles and brochures.

Also, since our board of directors serves as a fundraising board I am enclosing a copy of the by-laws and an outline of board members' duties and responsibilities. Finally, after reviewing the enclosed information, I would appreciate your filling out our questionnaire for board candidates and returning it to me in the enclosed envelope.

I hope this information is of help to you and if you have any questions, please do not hesitate to contact me at 202/842.8679.

Sincerely,

David Clarenbach
Executive Director

(Enclosures)

this paper is recycleable

GAY AND LESBIAN VICTORY FUND

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David Clarenbach
Executive Director

1012 14th Street, NW
10th Floor
Washington, DC 20005
202.842.8679 (Voice)
202.289.3863 (Fax)
victoryf@aol.com.(email)

BOARD OF DIRECTORS: DUTIES AND RESPONSIBILITIES

1. **Donate, raise money or secure in-kind contributions.**
   Each board member has a fiduciary responsibility to the Victory Fund so as to ensure that it has sufficient funds to meet its obligations.

2. **Active commitment to the mission of the Victory Fund.**
   The mission of the Victory Fund is to assist qualified, openly gay and lesbian candidates seek and win election to public office.

3. **Active commitment to membership recruitment and renewal.**
   a. Includes holding events which advance Victory Fund membership and contributions, such as receptions and fundraisers.
   b. Includes writing, calling or meeting with members and major donors so as to secure their continued participation in the Victory Fund.

4. **Active commitment to bring talent, skills, contacts and network to the benefit of the Victory Fund.**
   a. Includes formation of local steering committees.
   b Includes working with other gay and lesbian organizations as well as pro-gay organizations.
   c. Includes securing access to mailing lists for direct mail appeals.

5. **Active involvement in the business of the Victory Fund.**
   a. Includes full participation and active involvement in assigned committee business and attendance at committee meetings, either via conference call or in person.
   b. Includes the obligation to inform the executive director and co-chairs regarding any changes and/or inability to perform board duties and responsibilities.

6. **Attendance at quarterly board meetings.**

7. **Paid yearly Full membership.**
   $100 to Victory Fund and $200 to recommended candidates.

8. **Ability to access external constituencies.**

9. **Ability to act as a liaison/spokesperson to other constituencies.**

10. **Experience with the political process and Victory Fund issues.**

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GAY AND LESBIAN VICTORY FUND

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Steve P. Habgood
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Nekki Shutt
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David Clarenbach
Executive Director

1012 14th Street, NW
10th Floor
Washington, DC 20005
202.842.8679 (Voice)
202.289.3863 (Fax)
victoryf@aol.com.(email)

VICTORY FUND BOARD CANDIDATE QUESTIONNAIRE

If additional space is needed to respond to these questions, please feel free to attach additional sheets.

1. Full Name: _____

2. Address: _____

_____

_____

3. Phone Number(s): Home _____

Business _____

Fax _____

Other _____

4. List membership (current or past) and offices held in gay or lesbian organizations :

Organization	**Office(s) Held**
A.	
B.	
C.	

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5. Please provide a current resume or detail below your employment history, beginning with your current position/employer. Also, please indicate how your business experience may be helpful to the Victory Fund.

6. Please list schools attended, location, dates and field of study (if not on your resume):

7. The Victory Fund is committed to ensuring that it reflects the diversity of the lesbian and gay community. Please indicate how your work, both professional and volunteer, has helped promote diversity?

8. Are you currently a member of the Victory Fund, and if so, what encouraged you to join?

9. What skill do you believe would be your greatest strength or contribution to the Victory Fund board?

10. Please describe prior experiences you have had regarding fundraising and please indicate the amount of money raised.

11. Please tell us of your experience with membership drives? Please also indicate the methods used (for example, receptions, parties, special events, etc.)., and how many people joined as a result.

12. Victory Fund board meetings are usually held quarterly in Washington, DC, will you need assistance in meeting the personal expenses of attending board meetings?

No _____

Yes _____

13. On which of the following committees would you be most interested in serving:

Major Donor Committee

Corporate Donor Committee

Membership Committee

Board Development (nominating)

Political Committee

14. Please indicate how you would approach the goal of raising a minimum of $10,000 in contributions annually, consisting of 100 new memberships and/or contributions from major donors.

15. Please indicate (with dates) when you would be available to serve on the Victory Fund board.

16. Do you have any questions or additional comments?

GAY AND LESBIAN VICTORY FUND

Board of Directors
R. Scott Hitt, M.D., Co-Chair
Los Angeles
Joy A. Tomchin, Co-Chair
New York
Howard N. Menaker, Secretary
Washington

Andrew E. Barrer
Washington
Michael Bauer
Chicago
Mary A. Celeste
Denver
Paul Ellis Cothran
New York
Brenda Crawford
Oakland
Cathreen A. Godre
Madison
Steve P. Habgood
Dallas
Christine Hershey
Los Angeles
Charles Holmes
San Francisco
Ayse Manyas Kenmore
San Francisco
John Littlejohn
Houston
David Mixner
Los Angeles
Sharon Mylrea
Chicago
Nekki Shutt
Columbia
David von Storch
Washington
Carla Wallace
Louisville
Ken Wolf
Fort Lauderdale

David Clarenbach
Executive Director

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BYLAWS OF THE
GAY AND LESBIAN VICTORY FUND, INC.

ARTICLE I

NAME

The name of the Corporation (hereinafter called "the Corporation") is the Gay and Lesbian Victory Fund, Inc.

ARTICLE II

PURPOSES AND OBJECTIVES

1. The Corporation has been organized as a nonprofit corporation for the purposes of serving as a political committee within the meaning of the Federal Elections Campaign Act of 1971.

2. In furtherance of its objectives and purposes, the Corporation, without limiting other activities it may undertake in furtherance of such objectives and purposes, shall;

Raise money to aid in the election of openly gay and lesbian candidates to State, local and federal office.

Provide Technical Assistance to gay men and lesbians in how to manage and conduct campaigns for elective office.

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ARTICLE III

OFFICES

The principle office of the Corporation shall be in the District of Columbia. The Corporation may also have offices at such other places as the Board of Directors may from time to time appoint or the purposes of the Corporation may require.

ARTICLE IV

Board of Directors

1. Function. The business and property of the Corporation shall be managed and controlled by a Board of Directors.

2. Term of Office. Directors shall hold office for two years or until the election and qualification of their respective successors, except as hereinafter otherwise provided for filling vacancies.

3. Election. Members of the Board of Directors, other than those serving at the time of incorporation, shall be elected by a majority vote of the Board of Directors.

4. Number. The number of Directors of the Corporation shall be no less than five and shall be no more than 17, but such number may be increased or decreased by amendment to these Bylaws in the manner set forth in Article XIII, hereof. When the number of Directors is so decreased by amendment adopted by the Board of Directors, each Director in office shall serve until her term expires, or until his/her resignation or removal as herein provided. In electing board members it will be the express aim of the board to have a cross representation of men, women and racial minorities. The Executive Director shall be *ex officio* member of the Board,

without a vote.

5. Resignation. Any Director may resign at any time by giving written notice of such resignation to the Board of Directors.

6. Vacancies. Any vacancy on the Board of Directors may be filled in the same manner provided for the election of members of the Board in Article IV, paragraph 3.

7. Annual Meetings. The annual meeting of the Directors shall be the first scheduled Board Meeting of each calendar year, subject to adjustment by the Directors.

8. Special Meetings. Special meetings of the Board of Directors may be called by a Co-Chair, and must be called by a Co-Chair on the written request of a majority of the members of the Board.

9. Notice of Meetings. Notice of meetings shall be given by mailing the same at least ten days, or by telegraphing the same at least five days before the meeting to the usual business or residence address of each Director, but such notice may be waived by any Director. Regularly scheduled meetings of the Board of Directors may be held without notice at such time and place as shall be determined by the Board, provided that reasonable notice of such regularly scheduled meetings shall have been served on one occasion on all Directors. Any business may be transacted at any Directors' meeting. At any meeting at which every Director shall be present, even though without any notice or waiver thereof, any business may be transacted.

10. Telephone Meetings. Directors and members of committees may participate in a meeting by means of a conference telephone or similar communication equipment by which all persons participating in the meeting can hear each other. Such participation shall constitute presence in person at the meeting.

11. Quorum. At all meetings of the Board of Directors a majority of the Directors shall be necessary and sufficient to constitute a quorum for the transaction of business, and the act of a majority of the Directors present at any meeting at which there is a quorum shall be the act of the Board of Directors, except as may be otherwise specifically provided by statute or Bylaws. If at any meeting there is less than a quorum present, a majority of those present may adjourn the meeting without further notice to any absent Director.

12. Compensation. Directors shall not receive any stated salary for their services as such, but by resolution of the Board, a fixed sum or expenses of attendance, if any, or both, may be allowed for attendance at each regular or special meeting of the Board. The Board of Directors shall have power in its discretion to contract for and to pay to Directors rendering unusual or exception services to the Corporation special compensation appropriate to the value of such services. Directors may also receive compensation for services as officers or employees of the Corporation.

13. Powers. All the corporate powers, except such as are otherwise provided for in these Bylaws and in the laws of the District of Columbia, shall be and are hereby vested in and shall be exercised by the Board of Directors. The Board of Directors may by general resolution delegate to committees of their own number, or to officers or employees of the Corporation, such powers as it sees fit.

14. Waiver of Notice. Whenever under the provisions of any law or under the provisions of the Certificate of Incorporation the Board of Directors or any committee thereof is authorized to take any action after notice to the Directors of the Corporation of after the lapse of the prescribed period of time, such action may be taken without notice and without the lapse of any period of time, if at any time before or after such action be completed, such requirements be

waived in writing by the person or persons entitled to such notice or entitled to participate in the action to be taken or by his or her attorney thereunto authorized.

15. Removal of Directors. Any director who has acted in opposition to the stated purposes of the corporation, or who has not fulfilled obligations adopted by the Board, shall be subject to removal for cause upon the vote of a majority of the Board. Failure to attend three consecutive meetings shall be grounds for removal.

ARTICLE V

Officers

1. Number. The officers of the Corporation shall be the Co-Chairs, Secretary, Treasurer, Assistant Treasurer and such other officers with such powers and duties not inconsistent with these Bylaws as may be appointed and determined by the Board of Directors. Any two offices, except those of Co-Chair and Secretary, may be held by the same person. All officers shall be members of the Board.

2. Election and Term of Officers. The officers shall be elected every two years by a majority of the Board of Directors and shall hold office until their respective successors are elected and take office.

3. Vacancies. In case any office of the Corporation becomes vacant by death, resignation, retirement, disqualification, or any other cause, the majority of the Directors then in office may elect an officer to fill such vacancy, and the officer so elected shall hold office and serve until his or her successor is elected and takes office.

4.. Co-Chair. There will be two Co-Chairs, one male, one female. The Co-Chairs shall

have and exercise general charge and supervision of the affairs of the Corporation and shall do and perform such other duties as may be assigned to them by the Board of Directors. One of the Chairs shall preside at meetings of the Board of Directors.

5. Secretary. The Secretary shall have charge of such books, documents and papers as the Board of Directors may determine. The Secretary or an assistant shall attend and keep the minutes of all the meetings of the Board of Directors of the Corporation. The Secretary may sign with the Executive Director, in the name of and on behalf of the Corporation, any contracts of agreements authorized by the Board of Directors. The Secretary shall, in general, perform all the duties incident to the office of Secretary, subject to the control of the Board of Directors, and shall do and perform such other duties as may be assigned to the secretary by the Board of Directors. The Secretary shall be entitled to make use of the services of assistants in the performance of his or her functions.

6. Treasurer. The Executive Director shall be the Treasurer. The Treasurer shall have the custody of the corporate funds and other valuable effects, shall keep full and accurate accounts of receipts and disbursement in books belonging to the Corporation and shall deposit all moneys and other valuable effects in the name and to the credit of the Corporation in such depositories as may be designated by the Board of Directors. He/she shall disburse the funds of the Corporation as may be ordered by the Board of Directors, taking proper vouchers for such disbursements, and shall render to the Chairpersons of the Board, whenever they may require it, an account of all his/her transactions as Treasurer and of the financial conditions of the Corporation. The Treasurer will be responsible for all reporting requirements to the Federal Election Commission.

7. The Assistant Treasurer. The Assistant Treasurer shall, in the absence of the Treasurer, or in the event of his/her disability, perform the duties and exercise the powers of the Treasurer and shall perform such other duties and have such other powers as may from time to time be designated by the Co-Chairs or the Board of Directors.

8 . Removal. Any officer may be removed from office by the affirmative vote of a majority of all the Directors at any regular or special meeting called for that purpose for nonfeasance, malfeasance, or misfeasance, for conduct detrimental to the interest of the Corporation, or for refusal to render reasonable assistance in carrying out its purposes. Any officer proposed to be removed shall be entitled to at least fifteen (15) days notice in writing by mail of the meeting of the Board of Directors at which such removal is to be voted upon and shall be entitled to appear before and be heard by the Board of Directors at such meeting. Any officer who is also a Director may not vote on his or her own removal, and the two-thirds vote requirement shall be calculated as if the officer were not a serving Director for this purpose.

ARTICLE VI

Agent and Representatives

The Board of Directors may appoint such agents and representatives of the Corporation with such powers and to perform such acts or duties on behalf of the Corporation as the Board of Directors may see fit, so far as may be consistent with these Bylaws, to the extent authorized or permitted by law.

ARTICLE VII

Contracts

The Board of Directors, except as in these Bylaws otherwise provided, may authorize any officer or agent to enter into any contract or execute and deliver any instrument in the name of and on behalf of the Corporation, and such authority may be general or confined to a specific instance; and unless so authorized by the Board of Directors, no officer, agent, nor employee shall have any power or authority to bind the Corporation by any contract or engagement, or to pledge its credit, or render it liable pecuniarily for any purpose or in any amount.

ARTICLE VIII

Task Forces and Committees

The Board of Directors may appoint from their number, or from among such persons as the Board may see fit, one or more task forces or committees, and at any time may appoint additional members thereto. The members of any such committee or task force shall serve at the pleasure of the Board of Directors. Such task forces or committees shall advise with and aid the Directors and officers and employees of the Corporation in all matters designated by the Board of Directors. Each such task force or committee may, subject to the approval of the Board of Directors, prescribe rules and regulations for the call and conduct of meetings of that body and other matters relating to its procedure.

The members of any task force or committee shall not receive any stated salary for their services as such, but by resolution of the Board of Directors, a fixed sum or expenses of attendance, or both, may be allowed for attendance at any meeting of such task force or committee rendering unusual or exceptional services to the Corporation, except that special

compensation shall be appropriate to the value of such services.

ARTICLE IX

Fiscal Year

The Fiscal Year of the Corporation shall commence on January 1 of each year and end on December 31.

ARTICLE X

Prohibition Against Sharing in Corporate Earnings

No Director, officer, employee, no person connected with the Corporation, nor member of an advisory committee or panel, nor any other private individual shall receive at any time any of the net earnings or pecuniary profit from the operations of the Corporation; provided, that this shall not prevent the payment to any such person of such reasonable compensation for services rendered to or for the Corporation in effecting any of its purposes as shall be fixed by the Board of Directors, nor shall it limit the extent to which grants, scholarships and fellowships can be made available to scholars, researchers, students, writers, and others.

ARTICLE XI

Dissolution of Corporation

No such person or persons shall be entitled to share in the distribution of any of the corporate assets upon the dissolution of the Corporation. All Directors of the Corporation shall be deemed to have expressly consented and agreed that upon such dissolution or winding up of affairs of the Corporation, whether voluntary or involuntary, the assets of the Corporation then remaining in the hands of the Board of Directors shall be distributed, transferred, conveyed,

compensation shall be appropriate to the value of such services.

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delivered, and paid over as follows:

1. All liabilities and obligations of the corporation shall be paid, satisfied, and discharged, or adequate provision shall be made therefor;

2. Assets held by the corporation upon condition requiring return, transfer, or conveyance, which condition occurs by reason of the dissolution, shall be returned, transferred, or conveyed in accordance with such requirements;

3. Assets received and held by the corporation subject to limitations, permitting their use only for charitable, religious, eleemosynary, benevolent, educational, or similar purposes, but not held upon a condition requiring return, transfer, or conveyance by reason of the dissolution, shall be transferred or conveyed to 1 or more domestic or foreign corporations, societies, or organizations engaged in activities substantially similar to those of the Corporation, pursuant to a plan of distribution adopted by the Board of Directors.

ARTICLE XII

Investments

The Corporation shall have the right to retain all or any part of any securities or property acquired by it in whatever manner, and to invest and reinvest any funds held by it, according to the judgement of the Board of Directors, without being restricted to the class of investments which a trustee is or may hereafter be permitted by law to make or by any similar restrictions.

ARTICLE XIII

Amendments

1. Bylaws. The Board of Directors shall have power to make, alter, amend, and repeal

the Bylaws of the Corporation by affirmative vote of a majority of all the Directors, provided that the proposed action is inserted in the notice of the meeting of the Board, and provided that the proposed action is inserted in the notice of the meeting of the Board, and provided further, that an amendment to paragraph 2 of the Article V shall be effective only if approved by unanimous vote of all the Directors then serving.

ARTICLE XIV

Officers and Directors Insurance

In the event the Corporation does not obtain Officers and Directors Insurance Coverage, Officers and Directors will serve without insurance protection.

Adopted the 15th day of November 1991 at the regularly scheduled meeting of the Board of Directors of the Gay and Lesbian Victory Fund.

Hilary Rosen

Secretary

AMENDMENTS

I. The number of Directors of the Corporation shall be increased from 17, but to no more than 21. (Approved at the April 23, 1993 meeting of the Directors of the Corporation).

GAY AND LESBIAN VICTORY FUND

GAY AND LESBIAN

VICTORY FUND

David Clarenbach, *Executive Director*

1012 14th Street, NW, 10th Floor, Washington DC 20005

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